Lee County MPO Rail Feasibility Study Contract 2012-001



Technical Report

Preliminary Value of the Seminole Gulf / CSX Rail Corridor And Existing Lease

September 25, 2013

Prepared by RMI Midwest

1. Report Summary

This report presents the findings and conclusions of Tasks 4.A, 4.B, 5.A, and 5.B in the MPO Scope of Services. In Task 4.A, RMI Midwest was to estimate the value of the real estate owned by CSX in Lee and northern Collier Counties. In Task 4.B, RMI Midwest was to estimate the Seminole Gulf leasehold that includes the rail bed and tracks. In Tasks 5.A and 5.B, RMI Midwest was to analyze the lease and formulate options for the purchase of the leased fee and/or leasehold interest of the subject property.

Based upon the Memorandum of Understanding, Tasks 4.A and 4.B were *not* to be based on an appraisal, an on-site evaluation, or a parcel-by-parcel evaluation, but rather were to be based on a comparable cost per mile estimate from other short-line railroad operations¹. The values estimated in this appraisal consulting assignment are preliminary and do not represent an appraisal or market value. The values were estimated using the most appropriate methodology within the scope of the assignment. In this case, the values were estimated using the corridor valuation methodology, where across-the-fence values are multiplied by a corridor factor. The across-the-fence value was estimated based upon applying a sales ratio to the land assessed value of the across-the-fence parcels. No across-the-fence comparable sales were analyzed for this assignment.

This is a real property appraisal consulting report; therefore, it is written in compliance with USPAP Standard 5-2.

1.1 Highest and Best Use of the Subject Property

Based on our analysis of the highest and best use, the maximally productive use of the subject property and, therefore, its highest and best use as of the date of preliminary value is for continued freight rail service with the possibility of coexisting passenger transportation uses, recreational trail use, and utility/communications occupancies.

1.2 Summary of Preliminary Value Conclusions

1.2.1 Fee simple value of all CSX ownership

This value range is the preliminary fee simple value of the CSX property, including those portions that are not included within the property covered by the lease agreement, without consideration of the SGLR/CSX lease. This is a hypothetical value, in that CSX does not own the fee simple estate. Additionally, this value does not include the value of the track improvements. The preliminary range of values, as of February 28, 2013, is **\$80,606,000 to \$109,055,000**.

1.2.2 Fee simple value of SGLR leased property

This value range is the preliminary fee simple value of the CSX property that is leased by Seminole Gulf Railway without consideration of the SGLR/CSX lease. This is a hypothetical value because CSX's ownership is subject to the SGLR/CSX lease. Additionally, this value does not include the value of the track improvements. The preliminary range of values, as of February 28, 2013, is \$79,994,000 to \$108,227,000.

¹ Based upon our knowledge of the railroad corridor market, we believe that an estimate based upon "comparable cost per mile from other short-line railroad operations", as defined in the MOU is inappropriate and would not provide a reliable estimate of value. Instead, we have used the standard corridor valuation methodology.

1.2.3 Value of the leased fee interest (CSX)

This value range is the preliminary leased fee value of CSX's interest in the property leased by Seminole Gulf Railway. It represents the amount one would expect to pay CSX to acquire its interest in the property. The preliminary range of values, as of February 28, 2013, is **\$4,750,000** to **\$14,750,000**.

1.2.4 Value of the leasehold interest (SGLR)

This value range is the preliminary leasehold value of SGLR's interest in the property leased by Seminole Gulf Railway. It represents the amount one would expect to pay SGLR to acquire its interest in the property before consideration of the track improvements. The preliminary range of values, as of February 28, 2013, is \$65,244,000 to \$103,477,000.

1.2.5 Value of the leasehold interest including track improvements (SGLR)

This value range is the preliminary value of SGLR's leasehold, including the track improvements owed by SGLR. This value includes the estimated value of the track improvements of \$21,290,000. It represents the total amount one would expect to pay SGLR to acquire its interest in the property and the track improvements. The preliminary range of values, as of February 28, 2013, is \$86,534,000 to \$124,767,000.

Table 1 below summarizes the ranges of value conclusions described above:

	Low	High
Fee simple value of all CSX ownership	\$ 80,606,000	\$ 109,055,000
Fee simple value of subject leased property	\$ 79,994,000	\$ 108,227,000
Value of the Leased fee interest	\$ 4,750,000	\$ 14,750,000
Value of the Leasehold interest	\$ 65,244,000	\$ 103,477,000
Value of the Leasehold + Track Improvements	\$ 86,534,000	\$ 124,767,000

Table 1. Summary of preliminary value conclusions

1.3 Summary of Options to Purchase

The following are the various options to purchase the subject property, as requested in Tasks 5.A and 5.B. They are described in more detail in Section 13 on page 22 of this report.

- Option 1: Voluntary Agreement without Purchase of Leased Fee or Leasehold
- Option 2: Purchase of the Leased Fee from CSX
- Option 3: Purchase of the Lessee (Seminole Gulf Railway)
- Option 4: Purchase of the Leasehold from Seminole Gulf Railway
- Option 5: Purchase of Both Leased Fee from CSX and Leasehold from SGLR
- Option 6: Purchase of Entire Corridor by New Regional Transportation Authority
- Option 7: Purchase of Entire Corridor by Florida DOT

2. Scope of Work

2.1 Task 4.A - Preliminary Valuation of Real Estate

Task 4.A is the preliminary valuation of the real estate owned by CSX in Lee and northern Collier Counties before the consideration of the existing lease.

Consistent with the study intent and RMI Midwest's limited scope, the subject property was not physically inspected by RMI Midwest; however, it was viewed using high quality digital aerial, oblique imagery, and street view imagery. Digital valuation maps were georeferenced and digitized to ascertain the extent of the subject property boundaries using ESRI's ArcGIS software. The across-the-fence land uses were classified using a combination of digital imagery, Lee and Collier County Property Appraiser land use codes and local zoning. Based on ATF land use classifications, the corridor was segmented and segment areas were calculated.

ATF unit values are based on the application of a sales ratio² to the assessed value of the ATF properties. This ratio is based on county property appraiser records. Sales ratios are classified by land use and are based on qualified vacant land sales in the vicinity of the subject corridor. The derived ratios were applied to like ATF property land uses. Based on the parcel data acquired, the date of value is February 28, 2013.

The subject corridor was valued using the corridor valuation methodology, which is a derivative of the sales comparison approach. Since the highest and best use is for continued corridor use, similar corridors were used to estimate a preliminary corridor factor to apply to the preliminary ATF value. The corridor factor was estimated using comparable corridor sales. The value of the corridor includes real estate, as well as grading, earthwork, drainage, bridges, and sub-ballast, the contributory value of which is included in the corridor factor.

2.2 Task 4.B - Preliminary Valuation of Leasehold

Task 4.B is the preliminary valuation of the Seminole Gulf leasehold, inclusive of the track improvements, which are owned by Seminole Gulf. In addition, the preliminary valuation of CSX's leased fee interest is included within this task.

A copy of the 1987 lease agreement between CSX Transportation and Seminole Gulf Railway, which was obtained through a public records request, was analyzed. It is assumed that the lease is in full effect and its terms remain the same. Additionally, the 1987 bill of sale between CSX Transportation and Seminole Gulf Railway was analyzed. It transferred all track and other subject improvements in existence in 1987, as well as other properties acquired or leased by Seminole Gulf Railway.

The centerline of the tracks within the subject property boundaries was digitized using high-quality digital imagery. All turnouts and road crossings were also digitized. Track improvement inventory and inspection data from HDR Engineering Inc. and David Douglas Associates Inc. was compiled and used to roughly estimate rail weight, roll dates, and condition; tie spacing and condition; ballast condition; turnout size, weight, and condition; and at-grade road crossing equipment.

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² Sale ratio is the assessed value divided by the sales price.

The cost approach was used to value the track improvements. The reproduction/replacement unit costs for track improvements from other comparable projects were used and supplemented by costs provided by HDR Engineering. These unit costs were applied to the quantities estimated in RMI Midwest's inventory. The estimate of physical deterioration is based on rough estimates of the condition of the components and their age, as well as with the use of depreciation studies filed with the Surface Transportation Board by Class I railroads. These studies have been used to estimate the *average* life of the components. The Iowa Survivor Curves that correlate with the empirical data gathered in the study have been used to estimate the remaining life of each component. Comparable corridor sales that included track improvements support this approach. The preliminary value of the track improvements estimated as part of this task is their value inplace; their net salvage value, or value removed from the corridor, is beyond the scope of this assignment.

Based upon the terms of the lease, a value of CSX's leased fee interest was estimated using the preliminary fee value of the land less parcels excluded in the lease agreement (estimated in Task 4.A). A discounted cash flow analysis was developed to estimate a present value of CSX's income from rent and the future reversion at the end of the lease term. Seminole Gulf's leasehold interest is estimated using the residual of the preliminary fee value of the land less parcels excluded in the lease agreement (estimated in Task 4.A) and CSX's leased fee value. The preliminary value of the track improvements was then added to Seminole Gulf's leasehold interest to arrive at the total value of Seminole Gulf's interest.

2.3 Task 5.A and 5.B - Purchase Options

The scope of work for Tasks 5.A and 5.B was to analyze the lease and, based upon RMI Midwest's experience and knowledge of railroad transactions, formulate options for the purchase of the leased fee and/or leasehold interest of the subject property.

3. Purpose and Intended Use

The purpose of this valuation is to provide a preliminary estimate of value of the real estate and rail assets using data collected in the previous tasks of the Lee County MPO Rail Feasibility Study, as well as RMI Midwest's expertise working on similar rail studies and projects. The value of the real estate and assets will be used for possible future grant opportunities, as well as calculating cost benefit analysis for comparison to other transportation options. It is anticipated that the users of this report are the Lee County MPO, other consultants involved in the rail feasibility study, and other interested parties.

4. Important Definitions

Across the fence (ATF) value. In the valuation of real estate corridors, the value concluded based upon a comparison with adjacent lands (across-the-fence method), before the consideration of any other adjustment factors. The ATF value accounts for location and market conditions. Accordingly, this is an intermediate value without (prior to) the consideration of the corridor factor. (The Dictionary of Real Estate Appraisal, 2002)

Capitalization rate. Any rate used to convert income into value. (The Dictionary of Real Estate Appraisal, 2010)

Corridor. A narrow strip of land or real property rights for which the highest and best use is to provide an economic benefit by connecting the end point, and sometimes serving intermediate points along the way Abandoned corridors may or may not have a highest and best use of continued corridor use. (*The Dictionary of Real Estate Appraisal*, 2002)

Corridor factor. In the valuation of existing corridors, a factor that expresses the ratio of the price paid for a transportation or communications corridor (i.e., the sales price of an existing corridor) and the ATF value. Typically used in the valuation of existing corridors and not the assembly of a new corridor. Also called *railroad factor*, *synergism factor*, *enhancement factor*, and *continuity factor*. (*The Dictionary of Real Estate Appraisal*, 2002)

Fee simple estate. Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat. (The Dictionary of Real Estate Appraisal, 2010)

Leased fee interest. A freehold (ownership interest) where the possessory interest has been granted to another party by creation of a contractual landlord-tenant relationship. (The Dictionary of Real Estate Appraisal, 2010)

Leasehold interest. The tenant's possessory interest created by a lease. (The Dictionary of Real Estate Appraisal, 2010)

Market value. The most probable price that the specified property interest should sell for in a competitive market after a reasonable exposure time, as of a specified date, in cash, or in terms equivalent to cash, under all conditions requisite to a fair sale, with the buyer and seller each acting prudently, knowledgeable, for self-interest, and assuming that neither is under duress. (The Dictionary of Real Estate Appraisal, 2010)

Replacement cost. The estimated cost to construct, at current prices as of the effective appraisal date, a substitute for the building being appraised, using modern materials and current standards, design, and layout. (The Dictionary of Real Estate Appraisal, 2010)

Reproduction cost. The estimated cost to construct, at current prices as of the effective date of the appraisal, an exact duplicate or replica of the building being appraised, using the same materials, construction standards, design, layout, and quality of workmanship and embodying all the deficiencies, superadequacies, and obsolescence of the subject building. (The Dictionary of Real Estate Appraisal, 2010)

Sales assessment ratio. The ratio of the assessed value of a property to its selling price. A property with an assessed value of \$80,000 that sells for \$100,000 has a sales assessment ratio of 80 percent. ("What is Sales Assessment Ratio? definition and meaning", 2013)

5. Property Identification/Descriptive Data

5.1 Ownership

Leased Fee:

CSX Transportation Inc. and The Atlantic Land and Improvement Company 500 Water Street Jacksonville, Florida 32202

Leasehold:

Seminole Gulf Railway, LP 420 Bedford Street Lexington, Massachusetts 02173

5.2 Location

The subject property is generally located in Lee County and northern Collier County, west of Interstate 75, and runs through the cities of Fort Myers and Bonita Springs. A general subject property overview map is shown in Figure 1 on page 8; detailed segment maps are included in Appendix A.

5.3 Property Rights Appraised

The property rights appraised are the fee simple, leased fee, and leasehold interests. Additionally, the track improvements, which are owned by the Seminole Gulf Railway, are valued.

5.4 Five-Year Title History

No known substantive change in title has occurred within the past five years, although a title report was not provided.

5.5 Legal Description

Although a detailed legal description was not provided, the subject property is identified on the following valuation maps:

Val Map Number	GIS Map Number	Val Map Number	GIS Map Number	Val Map Number	GIS Map Number
V6 Fla/26	V06542	V6 Fla/S-29e	V07274	V18 Fla/S-6	V06561
V6 Fla/27	V06543	V18 Fla/1	V06553	V18 Fla/7	V06562
V6 Fla/28	V06544	V18 Fla/S-1	V06554	V18 Fla/8	V06563
V6 Fla/S-28	N/A	V18 Fla/2	V06555	V18 Fla/9	V06564
V6 Fla/29	V06547	V18 Fla/3	V06556	V18 Fla/10	V06565
V6 Fla/S28-29a	V06548	V18 Fla/4	V06557	V18 Fla/11	V06566
V6 Fla/S-29b	V06549	V18 Fla/4a	V06558	V18 Fla/12	V06567
V6 Fla/S-29c	V06550	V18 Fla/5	V06559	V18 Fla/13	N/A
V6 Fla/S-29d	V06551	V18 Fla/6	V06560		

Additionally, the subject property is shown in a separate report prepared by David Douglas Associates Inc. (DDAI) and titled *Aerial Maps for Lee County MPO from Collier to Charlotte County*.

5.6 Subject Property Description

The subject corridor is part of the line known as Seminole Gulf Railway's Fort Myers Line and is referenced as the Arcadia to Vanderbilt Beach Line in the Seminole Gulf/CSX lease agreement. It extends from Milepost AX 952.67 at the Charlotte/Lee County boundary to the end of the line in northern Collier County at Milepost AX 990.689.

The subject corridor is approximately 37.36± miles long, as measured on the rail centerline. It begins at the Lee/Charlotte County line, which is the northern limit of the study area. As it runs southerly, it crosses the Caloosahatchee River and runs through the city of Fort Myers. It continues southerly into the city of Bonita Springs until it terminates at the southern limit in northern Collier County. The corridor width ranges from 45 to approximately 200 feet, with an average width of approximately 120 feet. The main corridor contains approximately 541.76 acres.

The subject property also includes two major spurs: the Baker Spur, which runs parallel to Alico Road and the Evans Spur³, which runs parallel to Evans Avenue. Additionally, there are a number of small industrial spurs in Fort Myers, including the New-Press Spur and a non-operating parcel, that are included within the lease agreement. There are also several non-operating parcels that are specifically excluded from the lease agreement. Based upon our review of the valuation maps and Lee County property appraiser records, the underlying property of the Johnson Brothers Spur, located south of Hanson Street is not included in the land valuation; however, the value of the track improvements is included.

5.7 Subject Property Improvements

The subject property is a single-track line. The corridor also includes several spur lines, siding/lead tracks, and passing tracks, as well as two small yards located within its boundaries. Based upon inventory and inspection data provided by HDR Engineering and David Douglas Associates, as well as RMI Midwest's own inventory work, the track improvements within the subject property boundaries, include

- 246,053 track feet of rail (adjusted for turnouts)
- 150,175 crossties (adjusted for turnouts and bridges)
- 3,019 bridge ties
- 62 turnouts
- 76 road crossings

5.8 Real Estate Assessments and Taxes

The subject property is centrally assessed and taxed since it is part of an operating railroad.

5.9 Current Use

The current use of the subject property is as an active freight railroad corridor. While its southern portion is not used often, it is still considered legally active.

³ The Evans Spur, located adjacent to Evans Avenue, was not included in the DDAI report.

5.10 Overview Map



Figure 1. Overview map (numbers indicate railroad milepost)

5.11 Zoning and Government Restrictions

City and county zoning in the vicinity of the subject property includes the following:

Lee County Zoning

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AG-2	Agricultural (33,500sf – 39,500sf min)	CN-1	Neighborhood Commercial	RM-2	Residential Multiple- Family
AG-3	Agricultural (20,000sf min)	CPD	Commercial Planned Development	RPD	Residential Planned Development
C-1	Commercial	CS-1	Special Commercial Office	RS-1	Residential Single-Family (7,500sf min)
C-1A	Commercial	EC	Environmentally Critical	RS-2	Residential Single-family (12,500sf min)
C-2	Commercial	IG	General Industrial	RV	Recreational Vehicle Park
CC	Community Commercial	IL	Light Industrial	RV-2	Recreational Vehicle Park
CF-1	Community Facilities	IPD	Industrial Planned Dev	RV-3	Recreational Vehicle Park
CF-2	Community Facilities	MH-2	Mobile Home Residential	TFC-2	Residential Two-family conservation (7,500sf min)
CG	General Commercial	MPD	Mixed Use Planned Dev		
CI	Intensive Commercial	PUD	Planned Unit Dev		

City of Fort Myers Zoning

CI	Commercial Intensive	NR-1	Neighborhood Redev	RS-7	Single Family - 7
CG	Commercial General	PO	Professional Office	RS-D	Single Family - Duplex
CIVIC	Civic	PUD	Planned Unit Dev	U-CTR	Urban Center
IH	Heavy Industrial	REC	Recreation	U-GEN	Urban General
IL	Light Industrial	RM12	Med Density Multifamily		
MU	Mixed Use	RS-6	Single Family - 6		

City of Bonita Springs Zoning

AG-2	Agricultural	CPD-IPD	Com/Ind Planned Dev	PUD	Planned Unit Development
C-1	Commercial	IG	General Industrial	RM-2	Residential Multi-family
C-2	Commercial	IL	Light Industrial	RPD	Residential Planned Dev
CC	Community Commercial	IPD	Industrial Planned Dev	RS-1	Residential Single-family
CG	General Commercial	MH-1	Mobile Home Residential	RV-3	Residential Single-family
CPD	Commercial Planned Dev	MH-2	Mobile Home Residential	TFC-2	Residential Two-family
					Conservation

Collier County Zoning

Α	Rural Agricultural	I Industrial

6. Highest and Best Use

Highest and best use, a necessary element of market value, is the physically possible and legally permissible use recognized by the subject market area that results in the highest value of the subject property; therefore, the four criteria the highest and best use of a property must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity. A property cannot be valued until its highest and best use is determined because the selection of comparable sales and market information is dependent on its highest and best use.

6.1 Physically Possible

As it is today, the subject property is a portion of an active freight railroad corridor, serving multiple customers along the 37.36±-mile line.

Physically possible uses of the subject property include continued freight rail service, future passenger transportation uses (which would possibly require the acquisition of additional property along the corridor), utility occupancies, communication occupancies, and recreational trail use. It is also physically possible to disassemble the corridor, selling off portions to adjoining property owners and other parties.

6.2 Legally Permissible

The subject property, as a freight railroad corridor, currently conforms to all existing zoning and land use regulations. It is anticipated that other corridor uses, including passenger transportation uses, recreational trail uses, utility and communications occupancies, would be legally permissible under current zoning and land use regulations.

As a common carrier right-of-way, the subject corridor is regulated by the Surface Transportation Board (STB). It must remain a rail corridor to serve commerce that uses rail freight along the right-of-way, until such time as abandonment is approved by the STB. Given that there are currently customers located along the corridor, it is unlikely that it would be abandoned or that abandonment would be approved without alternate rail access being provided to the existing customers. Therefore, non-coexistent passenger transportation uses, non-coexistent recreational trail use, and disassemblage would not be legally permissible until legal abandonment is obtained from the STB.

It is possible that coexistent passenger transportation uses and coexistent recreational trail use could be legally permissible, but additional corridor width may be required in some locations.

Uses for utility and communication occupancies that are coexistent with rail use are legally permissible from the standpoint of the STB. While they may or may not be permissible under some less-than-fee ownership positions, it is assumed that these are permissible in the subject's instance.

Therefore, the legally permissible uses of the subject property include continued freight rail service, coexistent passenger transportation uses, coexistent recreational trail use, and utility and communication occupancies.

6.3 Financially Feasible

Financially feasible uses are those that create a positive land value. Generally, comparable corridor sales indicate that assembled corridors sell for an amount greater than their ATF values. Based on our analysis of the market, the cost of *assembling* a corridor may exceed an ATF value by four to ten times. The subject property is an active freight rail corridor. Any current or future utility or communications occupancies could potentially generate additional revenue from the real estate. As it is today, an existing longitudinal fiber optics occupancy is located within the corridor south of the Caloosahatchee River.

It is anticipated that any further development of the corridor, beyond freight rail service, would increase its overall utility. Thus, additional corridor uses, including coexistent passenger transportation uses and coexistent recreational trail uses, would be financially feasible.

6.4 Maximally Productive

The maximally productive use is the physically possible, legally permissible, and financially feasible use that results in the highest value. Based on our analysis of the highest and best use, the maximally productive use of the subject property as of the date of preliminary value (and, therefore, its highest and best use) is for continued freight rail service with the possibility of coexisting passenger transportation uses, recreational trail use, and utility/communications occupancies.

7. Land Valuation

7.1 Corridor Valuation

Generally, the value of a corridor is the function of its ATF values times a corridor factor. This is true in the valuation of a strip where its highest and best use is as a rail corridor. The influence of location and market conditions is reflected in the ATF value, while the importance of the corridor is reflected in the corridor factor.

The ATF value is estimated based on adjacent land uses, generally without adjustment for utility. Where the ATF land use is an institutional or non-economic use (e.g., a school or park), the highest and best use of the site as though vacant is used for the ATF land use.

The corridor factor is derived from sales of comparable corridors by dividing the purchase price by the ATF value of the sale. The comparability of the corridor sales is important to ensure that the corridor factor is, in fact, comparable. Factors considered include the importance of the corridor (i.e., the importance from going from Point A to Point B), whether or not the rail corridor was actively used, whether the entire corridor was purchased, its width, its proximity to urban areas, alternative corridors available to the buyers, and the length of the corridor purchased.

Because many comparable corridor sales are active corridors, the total compensation received may include not only cash but also one or more of the following:

- Corridor replacement
- Track improvements that benefit the seller
- Usage agreements
- Trackage rights

In general, the corridor factors used in this report are the *total corridor factor*, as opposed to the *cash corridor factor*. The total corridor factor includes the combination of the cash paid the seller, plus the cash value of any in-kind compensation. This total consideration is then divided by the ATF value to obtain the total corridor factor. Conversely, the cash corridor factor is the cash paid divided by the ATF value.

The subject ATF value is multiplied by the market-extracted *total corridor factor* to estimate the total value of the subject corridor.

7.2 ATF Valuation

The ATF value reflects the particular location and market conditions of the corridor and is estimated by classifying the subject corridor's adjacent land uses, which are based on current use, zoning, and planned land use. Institutional uses are classified by what is considered their most likely non-institutional highest and best use.

The ATF valuation is an estimate of the land value of properties along the corridor based on land uses and their highest and best uses. Each time land use changes on one side of the corridor or the other, a new segment is designated. (These segments are shown on the *Segment Maps* in Appendix A.)

Given the scope of this assignment, this study has relied upon the sales ratio method, where the sales assessment ratio is divided into the assessed land value to obtain an estimate of market value.⁴ This ratio was calculated from county property appraiser records. The sales assessment ratios were classified by land use and were based on vacant sales in the vicinity of the subject corridor. The ratio-adjusted land value was calculated for all ATF parcels. The ratio-adjusted land value was then divided by the number of acres in each parcel to arrive at the ratio-adjusted land value per acre.

For each corridor segment, the arithmetic mean of the ATF parcels was calculated and recorded as the estimate of the ATF unit value for that particular segment.

Table 2 and Table 3 on pages 13 and 14 show the ATF valuation of the mainline by segment.

Table 4 on page 15 shows the ATF valuation of the spur lines by segment.

Table 5 on page 15 shows the ATF valuation of the minor spurs and non-operating parcels.

Table 6 on page 15 shows the ATF valuation of the non-operating parcels that are excluded from the Seminole Gulf/CSX lease agreement.

RMI Midwest, September 25, 2013

⁴ For agricultural classified properties, it was divided into the total assessed value.

7.2.1 Mainline ATF Valuation

	L	and use		Size		Unit	val	ue	Ave	erage		ATF
Segment	North/East	South/West	County	(acres)	No	rth/East	So	uth/West		_		value
1	Acreage	Acreage	Lee	19.28	\$	2,250	\$	2,250	\$	2,250	\$	43,383
2	Road	Acreage	Lee	15.59	\$	2,250	\$	2,250	\$	2,250	\$	35,074
3	Road	SFR-Rural	Lee	28.00	\$	9,250	\$	9,250	\$	9,250	\$	258,988
4	Industrial	Acreage	Lee	8.66	\$	46,000	\$	6,950	\$ 2	26,475	\$	229,368
5	Industrial	Industrial	Lee	3.02	\$	46,000	\$	46,000	\$ 4	16,000	\$	138,764
6	Industrial	SFR-Rural	Lee	0.80	\$	46,000	\$	30,250	\$ 3	38,125	\$	30,537
7	SFR-Rural	SFR-Rural	Lee	0.62	\$	30,250	\$	30,250	\$ 3	30,250	\$	18,637
8	Commercial	SFR-Rural	Lee	0.99	\$	73,000	\$	30,250		51,625	\$	51,334
9	Com/Ind	Com-Ind	Lee	0.86	\$	73,000	\$	73,000		73,000	\$	62,971
10	Commerical	Mobile Home	Lee	3.52	\$	20,000	\$	30,250		25,125	\$	88,351
11	Acreage	Mobile Home	Lee	1.70	\$	3,050	\$	30,250		16,650	\$	28,354
12	Acreage/Wetland	Acreage/Wetland	Lee	12.31	\$	1,700	\$	1,700		1,700	\$	20,924
13	Water	Water	Lee	2.62	\$	-	\$	-	\$	-	\$	-
14	Acreage/Wetland/Island	Acreage/Wetland/Island	Lee	3.51	\$	1,100	\$	1,100	\$	1,100	\$	3,857
15	Water	Water	Lee	5.09	\$	-	\$	-	\$	-	\$	-
16	SFR	SFR	Lee	3.87	\$	42,500	\$	13,150		27,825	\$	107,559
17	SFR	Dev	Lee	1.84	\$	43,500	\$	87,000		55,250	\$	119,910
18	SFR	SFR	Lee	11.27	\$	43,500	\$	43,500		13,500	\$	490,206
19	ResDev	SFR	Lee	1.83	\$	12,500	\$	38,500		25,500	\$	46,611
20 21	SFR SFR	SFR Commercial	Lee	0.82	\$	38,500	\$	38,500		38,500 92,250	\$	31,660
21		Commercial	Lee Lee		\$ \$	38,500 32,000	\$ \$	146,000 146,000		32,230	\$ \$	68,100
23	Mulitfamily ResDev	Industrial		3.34 2.49	\$ \$	13,650	۶ \$	65,000		39,000 39,325	\$	297,221 97,828
23	ResDev	Commercial	Lee Lee	1.42	\$ \$	13,650	۶ \$	202,000		9,323)7,825	۶ \$	152,791
25	Multifamily	Commercial	Lee	3.48	\$	32,700	\$	202,000		17,350	\$	408,173
26	Industrial	Commercial	Lee	0.89	\$	34,000	\$	202,000		18,000	\$	104,490
27	ResDev	Commercial	Lee	2.57	\$	24,000	\$	202,000		13,000	\$	290,892
28	ResDev	Industrial	Lee	1.51	\$	24,000	\$	202,000		13,000	\$	170,618
29	Commercial	Commercial	Lee	1.61		180,000	\$	180,000		30,000	\$	289,635
30	Commercial	Industrial	Lee	0.36	\$	54,500	\$	36,250		15,375	\$	16,228
31	Commercial	Wetland/Floodway	Lee	1.65	\$	54,500	\$	29,000		11,750	\$	68,944
32	Wetland/Floodway	Wetland/Floodway	Lee	1.00	\$	29,000	\$	29,000	\$ 2	29,000	\$	28,976
33	Commercial	SFR	Lee	0.49	\$	93,000	\$	27,500	\$ 6	50,250	\$	29,781
34	Commercial	Commercial	Lee	1.80	\$	93,000	\$	93,000	\$ 9	93,000	\$	167,032
35	Commercial	COM/RES Dev	Lee	1.74	\$	93,000	\$	66,750	\$ 7	79,875	\$	138,922
36	SFR	SFR	Lee	2.11	\$	17,750	\$	17,750	\$ 1	17,750	\$	37,403
37	Commercial	Commercial	Lee	0.97	\$	124,500	\$	124,500	\$12	24,500	\$	120,785
38	Road	Commercial	Lee	0.86	\$	91,000	\$	91,000	\$ 9	91,000	\$	78,580
39	Road	SFR	Lee	1.55	\$	21,500	\$	21,500	\$ 2	21,500	\$	33,264
40	Road	Industrial	Lee	0.34		120,000	\$	120,000	-	20,000	\$	41,255
41	Industrial	Industrial	Lee	12.12	\$	97,500	\$	97,500		97,500		1,181,640
42	Canal	Industrial	Lee	9.41	- 1	97,500	\$	97,500		97,500	\$	917,000
43	Canal	Industrial Dev	Lee	4.55		97,500	\$	97,500		97,500	\$	443,424
44	Canal (Commercial)	Water (Multifamily)	Lee	1.36		121,500	\$	108,000		14,750	\$	156,479
45	Canal	Commercial	Lee	8.26		179,300	\$	179,300		79,300		1,481,729
46	Canal	Acreage - Dev	Lee	4.45		44,000	\$	44,000		14,000	\$	195,715
47	Canal	Commercial Industrial	Lee	1.22		115,250	\$	115,250		15,250	\$	140,492
48 49	Canal Canal	Commercial	Lee	19.28 1.78		166,150	\$ \$	166,150 178,000		66,150	\$	3,203,377
50	Canal	Industrial	Lee Lee	17.47		178,000 172,500	\$	178,000		78,000 72,500		316,104 3,013,104
51	Canal	Commercial	Lee	25.47		305,800	\$	305,800)5,800		7,787,543
52	Canal	Industrial	Lee	2.19		271,250	\$	271,250		71,250	\$	594,493
53	Canal (Industrial)	Road (Wetland)	Lee	0.91		114,500	\$	3,380			\$	53,621
54	Canal (Mobile Homes)	Road (Wetland)	Lee	6.38		180,000		3,380		91,690	\$	585,064
55	Canal (Mobile Homes)	Road (ResDev)	Lee	0.73		180,000	\$	99,150			\$	102,553
56	Canal (SFR)	Road (SFR)	Lee	3.09		114,500	\$	24,150		59,325	\$	214,042
57	Canal (Industrial)	Road (SFR)	Lee	4.80		145,250		24,900		35,075	\$	408,081

Table 2. Mainline ATF valuation

Land use Size **Unit value Average** ATF South/West (acres) North/East South/West unit value egment Rural Res/Acreage 17,000 \$ 17,000 \$ 58 Road Lee 4.80 \$ 17,000 Ś 81.588 59 Industrial Road Lee 15.87 \$ 84,600 Ś 84.600 \$ 84.600 \$ 1.342.511 60 Road (Industrial) Road (Industrial) 5.13 \$ 50,500 \$ 50,500 \$ 258,919 Lee 61 Water 2.12 \$ Water 62 2.71 \$ 180.000 \$ 180.000 \$180.000 \$ 487.533 Water Mobile Homes Lee 63 Wetlands/Water Water 3.77 \$ 500 500 \$ 500 1,883 Lee Ś Ś 64 Multifamily SFR 3.92 \$ 36,200 57,150 \$ 46,675 182,812 Commercial SFR 65 Lee 4.98 \$ 142,000 57.150 \$ 99.575 495,445 SFR 141.619 66 SFR 2.85 \$ 42,400 Ś 57.150 \$ 49.775 Lee 67 SFR ResDev 2.01 \$ 42,400 \$ 23,750 \$ 33,075 \$ 66,320 Lee 68 SFR Multifamily 5.60 \$ 42,400 38,000 \$ 40,200 \$ 224,980 69 SFR 3.39 42,400 \$ 113,500 \$ 77,950 \$ 263,908 Industrial Lee \$ 70 SFR \$ 42,400 \$ 41,750 SFR 5.06 \$ 42,075 213,035 Lee ResDev (Golf Course) ResDev (Golf Course) 71 10.95 \$ 287,500 \$ 287,500 \$287,500 \$ 72 Multifamily SFR Lee 7.66 \$ 115.250 \$ 259,000 \$187.125 Ś 1.433.261 73 Mobile Homes Commercial 2.31 \$ 180.000 \$ 24.100 \$102.050 Ś Lee 235.530 74 Acreage/ResDev 3.14 \$ 57,250 \$ 412,000 \$234,625 737,228 Lee 75 Acreage/ResDev Acreage/ResDev 3.38 \$ 57,250 \$ 57,250 \$ 57,250 \$ 193,252 Lee 76 Acreage/ResDev 3.61 \$ 59.400 \$ 57,250 \$ 58,325 \$ 210.798 SFR Lee 10.09 77 Acreage/ResDev Acreage/ResDev Lee \$ 57,250 \$ 57.250 \$ 57.250 Ś 577.588 78 Commercial Lee \$ 43,650 \$140,325 \$ 79 Industrial SFR 1.65 \$ 118,250 \$ 43,650 \$ 80,950 \$ 133,639 Lee 80 Acreage/ResDev Acreage/ResDev Lee 8.08 \$ 32.800 \$ 45,800 \$ 39,300 317,557 81 Acreage/ResDev Multifamily 1.33 \$ 115,150 \$ 153,500 \$134,325 \$ 178,133 Lee 82 Water Multifamily 1.23 \$ 153,500 \$ 153,500 \$153,500 189,234 83 Water/Road SFR Lee 4.30 \$ 377,000 \$ 377,000 \$377,000 \$ 1,621,131 84 Road Wetlands 1.62 \$ 1.000 Ś 1.000 \$ 1.000 Ś Lee 1.617 85 Road SFR Lee 2.73 \$ 795,000 377,000 \$377,000 1.029.328 86 Road Wetlands Lee 3.11 \$ 1.000 1,000 \$ 1,000 87 Road/Water Multifamily 8.98 \$ 155.000 \$ 155.000 \$155.000 \$ 1.392.506 Lee 88 Multifamily ResDev (Golf Course) 8.56 \$ 155,000 \$ 377,000 \$ 266,000 Lee 89 Industrial SFR-Rural 4.57 \$ 157,400 \$ Lee 25,550 \$ 91,475 90 Mobile Homes SFR-Rural 5.26 \$ 99,000 \$ 25,550 \$ 62,275 \$ 327,453 Lee 91 Industrial SFR-Rural 2.82 \$ 146,500 25,550 \$ 86,025 \$ Ś 243,002 Lee 92 Industrial Industrial Lee 16.28 \$ 146,500 \$ 146,500 \$146,500 \$ 2,385,184 93 SFR Ind/Com Dev Lee 7.74 \$ 280,000 \$ 43,850 \$161,925 \$ 1,252,755 94 Multifamily Ind/Com Dev 3.66 \$ 85,000 \$ 43,850 \$ 64,425 235.516 Lee Ś 95 Mobile Homes Ind/Com Dev 1.75 \$ 241,000 43.850 \$142,425 249.785 Lee 96 ResDev Ind/Com Dev Lee 4.20 \$ 13,000 43,850 \$ 28,425 119.394 3.14 \$ 13,000 97 ResDev Industrial Lee \$ 89,000 \$ 51,000 Ś 160,261 98 Com Dev 3.48 \$ ResDev Lee \$ 19.150 45.000 \$ 32.075 Ś 111.770 99 Commercial Lee 7.28 \$ 192,000 \$ 216,000 \$204,000 1.486.110 100 Com/Com Dev \$ 187,000 \$ Com/Com Dev 4.72 \$ 111,000 \$149,000 101 SFR/Multifamily/Mobile Homes Commercial Lee 4.07 \$ 185,000 Ś 172,000 \$178,500 725,792 SFR/Multifamily \$ 149,000 \$ 148,000 \$148,500 102 Industrial 2.20 \$ 326,296 Lee 103 Commercial Commercial Lee 1.66 75,000 \$ 183,000 \$129,000 214,748 Multifamily 104 Commercial Lee 1.14 \$ 75,000 \$ 155,000 \$115,000 \$ 131,002 105 Multifamily Industrial 3.33 Ś 75,000 88.700 \$ 81.850 272.845 Lee Ś Ś 106 Multifamily Commercial Lee 3.15 75,000 \$ 155,000 \$115,000 Ś 361.806 107 Commercial Commercial 4.30 \$ 20,800 155,000 \$ 87,900 377,877 Lee 108 ResDev 4.81 \$ 55.200 31.000 \$ 43.100 207.354 Commercial Lee Ś 109 Industrial \$ 154,500 \$ 154,500 \$154,500 Industrial Collier 1.17 180.429 110 Industrial Multifamily Collier 0.99 \$ 154.500 \$ 75.500 \$115.000 113.518 111 Industrial Industrial Collier 6.14 \$ 154,500 \$ 154,500 \$154,500 Ś 948,819 285,185 Collier 112 Industrial Mobile Home 2.02 \$ 154,500 \$ 127,500 \$141,000 Ś 113 Industrial Acreage Collier 5.64 \$ 154,500 \$ 113,000 \$133,750 \$ 754,865 114 \$ 113,000 \$ 113,000 \$113,000 \$ 942,818 Acreage Acreage Collier 8.34 541.76 \$56,555,376

Table 3. Mainline ATF valuation (cont'd)

7.2.2 Spur Line ATF Valuation

		Lar	nd use		Size	Unit	value	Average		ATF
Segment	Description	North/East	South/West	County	(acres)	North/East	South/West	unit value		value
125	Evans Ave Spur	Road	Industrial	Lee	0.84	\$ 97,500	\$ 97,500	\$ 97,500	\$	82,285
150	Baker Spur	Road (Industrial)	Water	Lee	2.08	\$ 107,700	\$ 107,700	\$107,700	\$	224,017
151	Baker Spur	Road (Industrial)	Industrial	Lee	1.23	\$ 107,700	\$ 107,700	\$107,700	\$	132,722
152	Baker Spur	Canal (Industrial)	Road (Commercial)	Lee	1.15	\$ 107,700	\$ 135,000	\$121,350	\$	139,413
153	Baker Spur	Canal (Industrial)	Road (Industrial)	Lee	0.38	\$ 107,700	\$ 107,700	\$107,700	\$	41,464
154	Baker Spur	Canal (Industrial)	Road (Commercial)	Lee	0.76	\$ 107,700	\$ 143,500	\$125,600	\$	95,797
155	Baker Spur	Canal (Industrial)	Road (Industrial)	Lee	0.95	\$ 107,700	\$ 107,700	\$107,700	\$	102,505
156	Baker Spur	Canal (Industrial)	Road (Commercial)	Lee	1.36	\$ 107,700	\$ 179,250	\$143,475	\$	195,203
					8.77	=		•	\$1	,013,407

Table 4. Spur line ATF valuation

7.2.3 Minor Spurs and Non-Operating ATF Valuation

		Lan	d use		Size		Unit	val	ue	Average		ATF
Segment	Description	North/East	South/West	County	(acres)	No	rth/East	Sou	uth/West	unit value		value
204	News-Press Spur (wye)	Road	Road	Lee	0.23	\$	-	\$	-	\$ -	\$	-
205	News-Press Spur (wye)	Industrial	Industrial	Lee	4.62	\$	142,750	\$	142,750	\$142,750	\$	658,975
207	Industrial Spur	Industrial	Industrial	Lee	0.18	\$	97,500	\$	97,500	\$ 97,500	\$	18,034
208	Industrial Spur	Industrial	Industrial	Lee	0.34	\$	97,500	\$	97,500	\$ 97,500	\$	33,144
210	Industrial Spur	Industrial	Industrial	Lee	0.43	\$	97,500	\$	97,500	\$ 97,500	\$	42,242
211	Industrial Spur	Industrial	Industrial	Lee	0.21	\$	97,500	\$	97,500	\$ 97,500	\$	20,789
212	Industrial Spur	Industrial	Industrial	Lee	0.84	\$	97,500	\$	97,500	\$ 97,500	\$	81,903
213	Industrial Spur	Industrial	Industrial	Lee	0.46	\$	97,500	\$	97,500	\$ 97,500	\$	44,380
217	Industrial Spur	Industrial	Industrial	Lee	0.53	\$	97,500	\$	97,500	\$ 97,500	\$	51,501
219	Industrial Spur	Industrial	Industrial	Lee	0.38	\$	97,500	\$	97,500	\$ 97,500	\$	36,777
220	Non-operating parcel	Industrial	Industrial	Lee	10.36	\$	97,500	\$	97,500	\$ 97,500	\$1	,010,029
				-	18.58	-					\$1	,997,774

Table 5. Minor spurs and non-operating parcels ATF valuation

7.2.4 Non-Operating Parcels Excluded from Lease ATF Valuation

	Land	d use		Size		Unit	valu	ıe	Α	verage	ATF
Segment	North/East	South/West	County	(acres)	No	rth/East	Sou	th/West	un	it value	value
201	Acreage	Acreage	Lee	2.19	\$	3,050	\$	3,050	\$	3,050	\$ 6,693
202	Acreage/Wetland	Acreage/Wetland	Lee	8.76	\$	1,700	\$	1,700	\$	1,700	\$ 14,888
203	Acreage/Wetland	Acreage/Wetland	Lee	8.10	\$	1,700	\$	1,700	\$	1,700	\$ 13,774
214	Industrial	Industrial	Lee	1.16	\$	97,500	\$	97,500	\$	97,500	\$ 113,526
215	Industrial	Industrial	Lee	0.42	\$	97,500	\$	97,500	\$	97,500	\$ 40,642
216	Industrial	Industrial	Lee	2.13	\$	97,500	\$	97,500	\$	97,500	\$ 208,119
218	Industrial	Industrial	Lee	0.33	\$	97,500	\$	97,500	\$	97,500	\$ 32,643
220	Industrial	Industrial	Lee	1.58	\$	97,500	\$	97,500	\$	97,500	\$ 154,000
213	Industrial	Industrial	Lee	1.12	\$	97,500	\$	97,500	\$	97,500	\$ 109,685
217	Industrial	Industrial	Lee	0.28	\$	97,500	\$	97,500	\$	97,500	\$ 27,503
			•	26.09							\$ 721,473

Table 6. Non-operating parcels excluded from lease ATF valuation

7.3 Corridor Factor Analysis

The corridor factor measures the relationship between the ATF value and the actual market value of the corridor. The size of the factor is a function of the importance of the corridor as a transportation/communications corridor. For instance, sales of mainline tracks that connect Points A and B, where there are no alternatives, reflect high corridor factors, while an abandoned corridor, where Points C and D are meaningless to the market, may reflect a corridor factor of 1 or less. The importance of the linkage between the points and alternatives to it are two of the most important factors in measuring the corridor factor.

Corridor factors can be measured by

- Cash price of existing corridor ÷ ATF value of existing corridor, or
- Total price of existing corridor ÷ ATF value of existing corridor

Many sales of active corridors in the recent past include some or all of the following:

- Cash paid by the seller
- Continued use by the seller for a period of time
- Joint trackage agreements
- Realignment of the track, paid by the buyer
- Upgrading of an alternative route by the buyer for the benefit of the seller
- Other upgrades of the track and signaling to help alleviate or mitigate some or all of the loss of the corridor, paid for by the buyer
- Subsurface or aerial right transferred by the seller

To fully understand a corridor sale and to develop a valid corridor factor, these noncash items must be monetized so that the total cash equivalent price of the corridor is used to calculate the factor. The cash price of a corridor sale that includes noncash consideration is a function of the amount of the noncash consideration. In using the total price, corridor factor value estimates are adjusted for noncash consideration on the subject corridor.

This study used RMI Midwest's database of 37 highly-analyzed corridor sales to market extract a corridor factor for the subject property. Quantitative adjustments were considered for various elements, but only the importance of the corridor (corridor type rating) supports an adjustment. The subject corridor is assigned a corridor type rating of 3, which is based on its current equivalent level of use as an industrial lead.

Of the 37 corridors sales, seven were found to be the most comparable to the subject property. These sales are considered the most comparable because their highest and best use was for continued corridor use and/or they were of similar length, and/or they were located in urban areas. The overall arithmetic mean of all 37 sales indicates an adjusted corridor factor of 1.56; the arithmetic mean of the seven most comparable sales is 1.64. It is our opinion that the most appropriate corridor factor for the subject property is 1.60.

7.4 Land Value Summary

		ATF	Corridor	Corridor	Rounded
Property		value	factor	value	to
Mainline Corridor	\$	56,555,376	1.60	\$90,488,601	\$ 90,490,000
Spur line Corridors	\$	1,013,407	1.60	\$ 1,621,451	\$ 1,620,000
Minor spurs & Non-Operating Parcels	\$	1,997,774	-	\$ 1,997,774	\$ 2,000,000
Non-Operating Parcels (excluded from Lease)	\$	721,473	-	\$ 721,473	\$ 720,000
		Total fee si	mple value of all (SX ownership	\$ 94,830,000
	Tot	al fee simple	value of subject le	ased property	\$ 94,110,000

Table 7. Preliminary land value summary

Because this is a preliminary value using a sales ratio based ATF value, we believe +/- 15% represents the best range of values for the subject property. Therefore, the best range of values for both the fee simple estate of all CSX ownership and the fee simple estate of the subject leased property is

	Low	High
Fee simple value of all CSX ownership	\$ 80,606,000	\$ 109,055,000
Fee simple value of subject leased property	\$ 79,994,000	\$ 108,227,000

Table 8. Preliminary range of land values

8. Discussion of Current Lease Agreement

The lease agreement between CSX Transportation Inc. (The Atlantic Land and Improvement Company) and Seminole Gulf Railway LP, as obtained through a public records request from Lee County, was executed November 13, 1987.

Note: The discussion and interpretation of this lease agreement, contained herein, is not a legal interpretation and is only the interpretation by RMI Midwest. It is the opinion of RMI Midwest that a full in-depth legal interpretation of the lease agreement is necessary.

8.1 Assumptions in Analysis of Lease

The following conditions and assumptions were used in RMI Midwest's analysis of the lease agreement:

- 1. Based on November 13, 1987 lease, for which the consulting team has no addendum or modifications.
- 2. Assume lease is as original.
- 3. Assume first option was exercised.
- 4. Assume section option would be exercised.
- 5. Assume rent has increased based on provisions of Section 8.01: Rent is adjusted each year by the % increase in the Chargeout Price and Wage Rates Index, without fuel.
- 6. Indexes are calculated based on the first index being the end of 1987 and last index being the end of 2012.
- 7. Since page 59 of the lease agreement is missing, assume that either party can transfer its interest without penalty.

8.1 Property Subject to Lease

The leased property consists of two railroad corridors (as shown in Figure 2) and two additional parcels (under the ownership of The Atlantic Land and Improvement Company):

- Arcadia, at Milepost SVC 883.0, to Vanderbilt Beach, at Milepost AX 990.689
- Oneco, at Milepost SW 875.0 to Venice, at Milepost SW 904.425
- Parcel Nos. 41 and 42 on Valuation Map V18 Fla/2, located in Fort Myers, FL.

8.2 Term of the Lease

According to Section 2 of the lease agreement, the term shall be for a 20-year period commencing November 13, 1987, and terminating November 12, 2007. The lease includes the option to extend for two additional periods of 20 years. It is assumed that Seminole Gulf Railway has exercised its first option, and that the current date of termination is November 12, 2027. For the valuation of the leased fee and leasehold interests, it is further assumed that Seminole Gulf Railway will exercise its second option, extending the date of termination to November 12, 2047. In other words, there are approximately 35 years remaining on the lease (with both options exercised).



Figure 2. Map of lease agreement

8.3 Purpose of the Lease

As stated in Section 1.03 of the lease,

Lessee shall use the Leased Property solely for the purpose of conducting common or contract carrier railroad operations thereon, and Lessee shall have the exclusive right, subject to the provisions of Section 5.02(B) hereof, to conduct such railroad operations on the Leased Property.

8.4 Rights of the Lessee

Lessee shall

- Have the right to grant license agreements for a period which terminates no later than the termination of the Lease Agreement, which permit the installation, operation and maintenance of waterlines, sewage lines, power lines, and other such utilities (excluding public and private roads).
- Have the right, except with respect to road crossings, to modify existing contracts, provided such modifications to existing contracts are consistent with the requirements for new contracts.
- Not enter into any agreement or modify any existing agreement to cover any
 encroachment, facility or situation with a term, obligation or right extending beyond the
 term of the Lease.

- **Not** modify existing agreements or new agreements covering road crossings without prior notice to and consent from Lessor.⁵
- Have the right to terminate existing contracts.
- Have the right to sublease, for a term not to extend beyond the Lease Termination, any
 of the Leased Property.

8.5 Reservation of Rights by Lessor

Lessor shall

- Have the exclusive right to grant any and all rights for the purpose of fiber optics transmission facilities, in a manner as not to interfere unreasonably with Lessee's conduct of railroad operations.
- Have the exclusive right to grant any and all rights for the purpose of intercity rail
 passenger service, including high speed rail passenger service. Except: rail commuter
 passenger service provided by Lessee; intercity rail passenger service provided by
 Amtrak; or if such [commuter and passenger] service is operated only on the Leased
 Property and not to or from points beyond Leased Property by the Lessee.⁶
- Have the exclusive right to convert to permanent occupancies or to extend or modify the terms of any and all existing occupancies that have been granted prior to the date of the Lease Agreement.

8.6 Type of Lease

The lease is an Absolute Net Lease.

8.7 Rent Amount

The initial rent amount (1987) is \$83,800 per year, to be paid in advance quarterly. The rent shall escalate annually based on

100% of the cost increase (except fuel) reflected in the Indices of Charge-Out Prices and Wage Rates (1977=100), included in "Series RCR AAR Railroad Cost Recovery Index" and supplements thereto, issued by the Association of American Railroads.

If the lessee discontinues freight service on a portion of the leased property, the rent shall be reduced by the proportion of main line miles discontinued to main line miles operated at the commencement of the Lease.

In order to properly calculate the value of the leased fee area, the rent amount is proportioned to the subject corridor. Based upon the calculated length of the entirety of the lease and the length of the subject property, the subject property represents approximately 32.89% of the leased property. Thus, the initial annual rent amount for the subject property is \$27,562. Using the Series RCR AAR Railroad Cost Recovery Index, the current escalated rent for the end of 2012 for the subject property is estimated to be \$67,662.

⁵ No consent by Lessor is required if: the road crossing is temporary; the road crossing is for Lessee's use or benefit; or the road crossing agreement contains a clause that would permit cancellation upon 30 day notice.

⁶ This right does not confer upon Lessor the right to grant to others the right to use or occupy the improvements or interfere with rail service operations.

8.8 Track Improvement - Bill of Sale

In addition to the lease agreement, a bill of sale was executed on November 9, 1987, in which CSX Transportation Inc. sold to Seminole Gulf Railway LP

. . . all track, rails, ties, ballast, switches, turnouts, crossings, bridges, buildings, station platforms, trestles, culverts, signals, crossing protective devices, communication lines, radio masts, towers, poles and all other fixtures or improvements that are affixed as of the date hereof to the real property.

Because the track improvements are owned by Seminole Gulf Railway, their value is added to the leasehold value.⁷

9. Leased Fee Valuation

The leased fee value is estimated using a discounted cash flow analysis. Based upon a current rent income of \$67,662 for the subject property, we have applied a 3% annual increase for the remaining 35 years. We applied 3% for management expenses. We also estimated the reversion after 35 years by escalating the midpoint of our estimate of land value for the leased property, \$94,110,000 by 3% per year. Based upon a range of yield rates of 9% to 13%, the indicated value of the cash flow for the leased fee interest is **\$4,750,000 to \$14,750,000**.

10. Leasehold Valuation

To estimate the range of values of the leasehold, we subtract the value of the lease fee from the value of the fee simple of the leased property. Therefore, the range of values for the leasehold interest is

	Low	High		
Fee simple value of subject leased property	\$ 79,994,000	\$	108,227,000	
Value of the leased fee interest	\$ 14,750,000	\$	4,750,000	
Value of the leasehold interest	\$ 65,244,000	\$	103,477,000	

Table 9. Preliminary value of leasehold8

11. Track Improvement Valuation

The cost approach is used to value the track improvements, which include rails, other track materials (OTM), crossties, ballast, turnouts, and road crossing safety devices. This approach estimates the reproduction cost new and deducts all forms of depreciation in order to estimate the market value. Overall depreciation is tested against depreciation derived from market transactions for corridors that have sold with track improvements.

⁷ While the bill of sale included the bridges, trestles, and culverts, their value is generally recognized as part of the corridor and is included within the corridor factor. Therefore, their value (if any) is not included as part of the leasehold. ⁸ The high and low values of the leased fee interest have been switched to properly show the calculation of the low and high value of the leasehold interest.

In order to properly value the track improvements, various sources are used to compile an inventory. In this project, these sources included: inventory and inspection notes from HDR Engineering; inventory data from David Douglas Associates; information from meeting with Seminole Gulf Railway; high-quality aerial and oblique imagery; street view imagery; track charts and valuation maps. By combining information from the various sources that were available, RMI Midwest was able to compile a detailed inventory of the rail improvements on the subject property. Because RMI Midwest did not perform a personal inspection of the subject property, RMI Midwest is unable to confirm the accuracy of the inventory.

RMI Midwest consulted with HDR Engineering and utilized data from previous projects to find appropriate reproduction cost new unit estimates for the various components.

The unit value estimates were then applied to the estimated quantities of each component and, together with the cost of labor for installation, the total direct costs were estimated. The costs of mobilization at 5.0%, engineering at 7.5%, and contingencies at 10.0% were added to the direct costs to estimate the total reproduction cost.

A combination of Iowa Survivor Curve depreciation and estimated condition of the various track improvements was used to estimate the percentage of physical deterioration. The selection of the curves and the average life of the components are based on information from depreciation studies filed with the STB by the Class I railroads. The Iowa curves are described and illustrated in the *Statistical Analysis of Industrial Property Retirement*. These curves are widely used to estimate the probable life of industrial property where actual lives can vary from the design life and where repairs, maintenance, and use can affect total life. This method varies the probable life based on the age of the component. The actual age is then divided by the probable life to obtain the percent of physical deterioration. This method and the indicated Iowa Survivor Curve provide the best estimate of the remaining life of each component. The subject property is classified as Density Class II because it carries less than 20 million gross ton-miles per mile on an annual basis. Therefore, the rail, OTM, and turnouts are depreciated using the L1.5-35 year Iowa Survivor Curve.

The ballast, ties, and crossings were depreciated based upon estimated condition.

A summary of the track improvement valuation is shown in Table 10 below. Detailed track improvement valuation spreadsheets are included in Appendix B.

	Direct	re	Total production		Physical	Physical deterioration	epreciated production	Rounded
Description	cost		cost	de	eterioration	%	cost	to
Rail	\$ 23,329,146	\$	28,578,203	\$	26,258,017	91.88%	\$ 2,320,186	\$ 2,320,000
Ballast	\$ 5,981,453	\$	7,327,280	\$	3,526,338	48.13%	\$ 3,800,942	\$ 3,800,000
Crossties	\$ 8,862,650	\$	10,856,746	\$	6,533,320	60.18%	\$ 4,323,426	\$ 4,320,000
Turnouts	\$ 4,151,300	\$	5,085,343	\$	3,286,472	64.63%	\$ 1,798,871	\$ 1,800,000
Crossing Protection	\$ 14,782,400	\$	18,108,432	\$	9,054,216	50.00%	\$ 9,054,216	\$ 9,050,000
	\$ 57,106,949	\$	69,956,004	\$	48,658,363	69.56%	\$ 21,297,642	\$21,290,000

Table 10. Track improvement valuation summary

RMI Midwest, September 25, 2013

⁹ Robley Winfrey, Bulletin 125 (Ames Iowa: Engineering Research Institute, Iowa State University, December 1935)

12. Summary of Preliminary Value Conclusions

	Low			High		
Fee simple value of all CSX ownership	\$	80,606,000	\$	109,055,000		
Fee simple value of subject leased property	\$	79,994,000	\$	108,227,000		
Value of the Leased fee interest	\$	4,750,000	\$	14,750,000		
Value of the Leasehold interest	\$	65,244,000	\$	103,477,000		
Value of the Leasehold + Track Improvements	\$	86,534,000	\$	124,767,000		

Table 11. Summary of preliminary value conclusions

13. Options to Purchase Leased Fee and/or Leasehold

In Tasks 5.A and 5.B, RMI Midwest is to identify options for the purchase of the right-of-way, subject to the terms and agreements of the existing lease (the leased fee), and identify the options related to the purchase of the current lease (the leasehold).

These options have been introduced in the *Regional Corridor Preservation in Florida, With Strategies for Southwest Florida* report by Spikowski Planning Associates as part of this Rail Feasibility Study. For the sake of fulfilling Tasks 5.A and 5.B, RMI Midwest has reintroduced these options and added some additional considerations.

13.1 Option 1: Voluntary Agreements without Purchase of Leased Fee or Leasehold

This strategy would be to pursue voluntary agreements with CSX and/or Seminole Gulf Railway that would leave the current land ownership and leasehold interests in place.

Examples of such agreements could be

- Planning and preliminary design agreements to identify how the rail corridor, in full or in part, could accommodate public transportation facilities without displacing freight service.
- Capital upgrade agreements that would maintain or improve the corridor's ability to handle freight while also accommodating public transportation and other public infrastructure needs.
- CSX and/or Seminole Gulf Railway could lease or sub-lease the rail corridor to a public agency.

It is unlikely that CSX or Seminole Gulf Railway would agree to voluntary agreements without compensation. Their fiduciary responsibilities to their investors require that they obtain a fair return on assets that are used by others.

Because this option does not consider any type of purchase, no cost is estimated.

13.2 Option 2: Purchase of the Leased Fee Interest

Under this strategy, a public agency such as Lee County or Florida DOT would purchase the leased fee of the underlying right-of-way from CSX. The long-term lease with Seminole Gulf Railway would continue under its present terms (or could be renegotiated if parties were to agree).

The public agency would take over CSX's current responsibilities as landowner, including liability protection and reserving the right-of-way for the restoration of passenger rail service. The CSX reservations for fiber optics may or may not be part of this option.

This strategy could relieve the liability concerns that private railroad companies have when sharing corridors with passenger trains and could remove other impediments that might block expanded use of the rail corridor for public transportation.

This option would likely still require an agreement or modification of the existing lease with Seminole Gulf Railway to allow for use of all or part of the corridor for some type of passenger service. Such agreement or modification may require compensation to Seminole Gulf Railway.

13.3 Option 3: Purchase of Lessee

Under this strategy, a public agency would purchase Seminole Gulf Railway (the company), should it become available for sale. This purchase would have to be considered independent of SGLR's commonly owned affiliated company, the Bay Colony Railroad Corp., which operates in Massachusetts. The freight and dinner theater businesses would be spun off, remaining as strictly private enterprises that operate through long-term leases with the public agency.

It is beyond the scope of this project to estimate the value of the Seminole Gulf Railway as an entirety.

13.4 Option 4: Purchase of Leasehold Interest

This strategy is similar to #3, except that only the long-term lease would be acquired from Seminole Gulf Railway. As part of this acquisition, a new agreement could be reached with Seminole Gulf Railway to retain its right to provide freight service on the rail corridor and continue operating the dinner theater, subject to potential shared use of the corridor for public transit. This option would still likely require the purchase of rights from CSX, including passenger rights and portions of the leased fee in order to use the property for purposes other than freight rail purposes. The cost of this option is likely to be the value of SGLR's leasehold interest.

13.5 Option 5: Purchase of Both Leased Fee and Leasehold

This strategy would be to purchase both the leased fee from CSX and the leasehold from Seminole Gulf Railway. A new lease agreement could then be negotiated with Seminole Gulf Railway for continued operation of freight service, while allowing for some type of passenger service to be operated within the corridor. The likely cost of this option would be the values of both the leased fee and leasehold. The new agreement with Seminole Gulf would include annual compensation for the use of the subject property.

This is likely to be the best option, which would allow for complete control of the corridor for development of passenger service.

13.6 Option 6: Purchase Entire Corridor by New Regional Transportation Authority

Under this strategy, a new regional entity would be established to pursue any or all of the options for the entire rail corridor, from Arcadia to north Naples. This entity could be structured as a regional transportation authority like the Tampa Bay Area Regional Transportation Authority (TBARTA), which was established under Chapter 343 of the Florida Statutes.

This option would require additional study of the entire corridor, as it extends beyond the northern extent of this study. The cost would likely be the value of the leased fee and leasehold of the entire corridor from Arcadia to north Naples. Like in Option 5, this option could include negotiating a new agreement with Seminole Gulf Railway to operate the freight service and would include annual compensation.

13.7 Option 7: Purchase Entire Corridor by Florida DOT

This strategy is similar to Option 5, except that Florida DOT would pursue any or all of the enterprise options for the entire rail corridor from Arcadia to north Naples. A new regional entity would not be needed. The common carrier obligation would need to be preserved with an entity to fulfill this function. The Sunrail agreement could be used as a model.

This option would require additional study of the entire corridor, as it extends beyond the northern extent of this study. The cost would likely be the value of the leased fee and leasehold of the entire corridor from Arcadia to north Naples. Like in Option 5, this option could include negotiating a new agreement with Seminole Gulf Railway to operate the freight service and would include annual compensation.

14. General Assumptions

This appraisal consulting report has been developed based on the following general assumptions:

- 1. No responsibility is assumed for the legal description or for matters including legal or title considerations. Title to the property is assumed to be good and marketable unless otherwise stated. The legal description is assumed to be correct for the purposes of this report.
- 2. The property is appraised free and clear of any and all liens or encumbrances unless otherwise stated.
- 3. The information furnished by others is believed to be reliable; however, no warranty is given for its accuracy.
- 4. All engineering material is assumed to be correct. The plot plans and any other illustrative material in this report are included only to assist the reader in visualizing the property.
- 5. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures that render it more or less valuable. No responsibility is assumed for such conditions or for arranging for engineering studies that may be required to discover them.
- 6. It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations unless noncompliance is stated, defined, and considered in the appraisal report.
- 7. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a nonconformity has been stated, defined, and considered in the appraisal report.
- 8. It is assumed that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value opinion contained in this report is based.
- 9. It is assumed that the utilization of the land is within the boundaries of the property lines of the property described and that there is no encroachment or trespass unless noted in the report.

15. Limiting Conditions

This appraisal report has been made with the following limiting conditions:

- 1. Possession of this report, or a copy thereof, does not carry with it the right of publication. It may not be used for any purpose by any person other than the party to whom it is addressed without written consent of the appraiser, and in any event only with proper written qualification and only in its entirety.
- 2. The appraiser herein by reason of this appraisal is not required to give further information, consultation, testimony, or be in attendance in court with reference to the property in question unless arrangements have been previously made.
- 3. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser, or the firm with which the appraiser is connected) shall be disseminated to the public through advertising, public relations, news, sales, or other media without prior written consent and approval of the appraiser.
- 4. Sales data and information regarding land sales were abstracted from public records, from sales services, and from other sources. This information is assumed to be accurate and correct.
- 5. Unless otherwise stated in this report, the existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyls, petroleum leakage, or agricultural chemicals, which may or may not be present on the property, or other environmental conditions, was not called to the attention of nor did the appraiser become aware of the existence of such. The appraiser has no knowledge of the existence of such materials on or in the property unless otherwise stated. The appraiser, however, is not qualified to test such substances or conditions. If the presence of such substances or environmental conditions may affect the value of the property, the value opinion is predicated on the assumption that there is no such condition on or in the property or in such proximity thereto that it would cause a loss in value. No responsibility is assumed for any such conditions, nor for any expertise of engineering knowledge required to discover them. It is acknowledged that the general area shows evidence of contamination.

16. Certification

The undersigned does hereby certify that, to the best of my knowledge and belief, except as otherwise noted in this report,

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, conclusions, and recommendations.
- 3. We have no present or prospective interest in the property that is the subject of this report, and I have no personal interest with respect to the parties involved.
- 4. We have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- 5. We have no bias with respect to any property that is the subject of this report or to the parties involved with this assignment.
- 6. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the

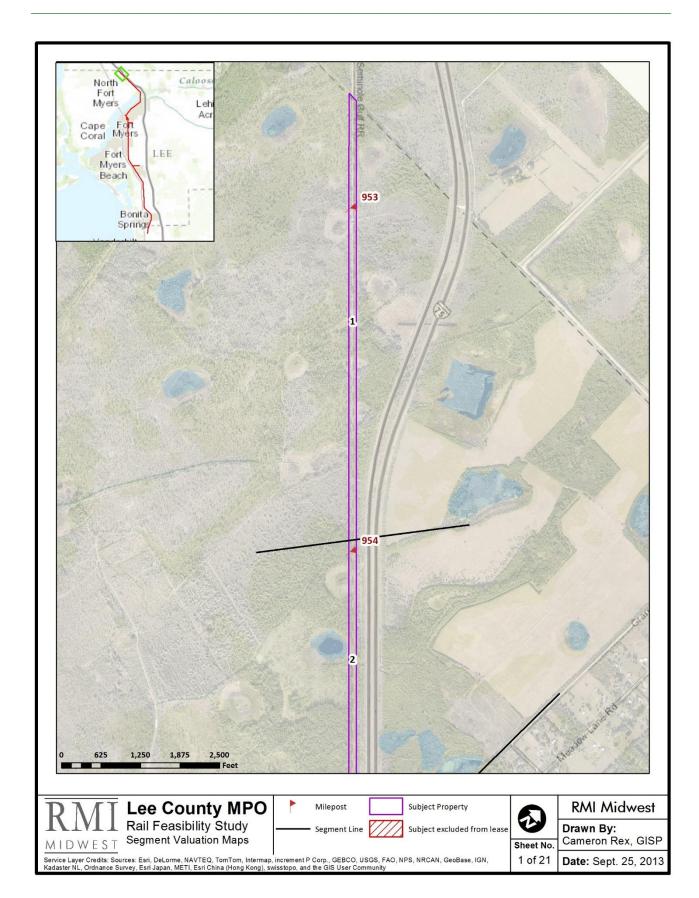
- occurrence of a subsequent event directly related to the intended use of this appraisal consulting assignment.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the *Uniform Standards of Professional Appraisal Practice*, and the requirements of the Florida Department of Business and Professional Regulation for state-certified appraisers.
- 9. The use of this report is subject to the requirements of the State of Florida relating to review by the Florida Real Estate Appraisal Board.
- 10. Charles W. Rex III, MAI, and Cameron R. Rex, GISP, did *not* make a personal inspection of the property that is the subject of this report.
- 11. We relied on various reports, meeting notes, inspection notes and analyses by HDR Engineering Inc., Spikowski Planning Associates, David Douglas Associates Inc., and David Plummer & Associates Inc., which assisted us in our analysis of the subject property.
- 12. Cameron R. Rex, GISP, assisted in the gathering of data; mapping; land assessment and ATF analysis; classification of land uses; calculation of segment areas; track improvement inventory and valuation; analysis and valuation of the subject; and writing of this report. Susan Motycka Rex edited this report.
- 13. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 14. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 15. As of the date of this report, Charles W. Rex III, MAI, has completed the continuing education program for Designated Members of the Appraisal Institute.
- 16. As of the date of this report, Cameron R. Rex, GISP, has completed the Standards and Ethics Education Requirements for Candidates of the Appraisal Institute.
- 17. The preliminary estimates of value, as of February 28, 2013, are

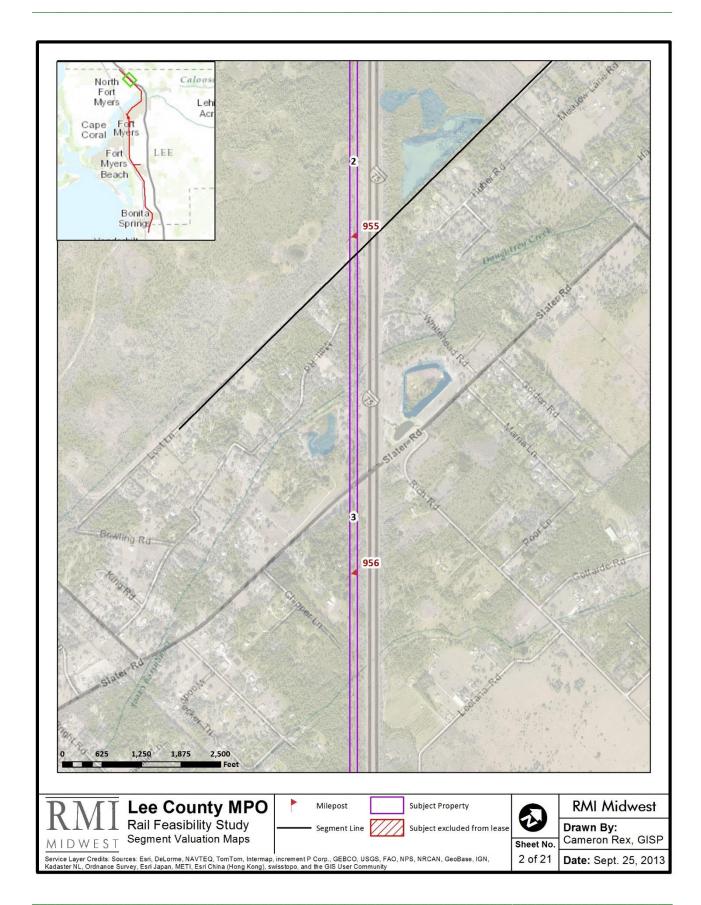
	Low	High
Fee simple value of all CSX ownership	\$ 80,606,000	\$ 109,055,000
Fee simple value of subject leased property	\$ 79,994,000	\$ 108,227,000
Value of the Leased fee interest	\$ 4,750,000	\$ 14,750,000
Value of the Leasehold interest	\$ 65,244,000	\$ 103,477,000
Value of the Leasehold + Track Improvements	\$ 86,534,000	\$ 124,767,000

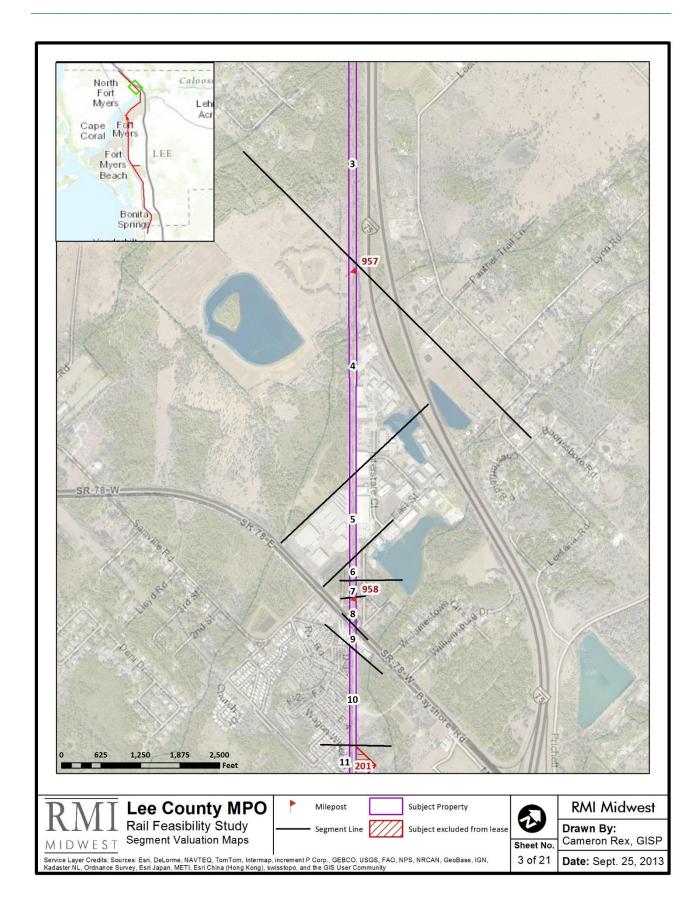
Table 12. Summary of preliminary value conclusions

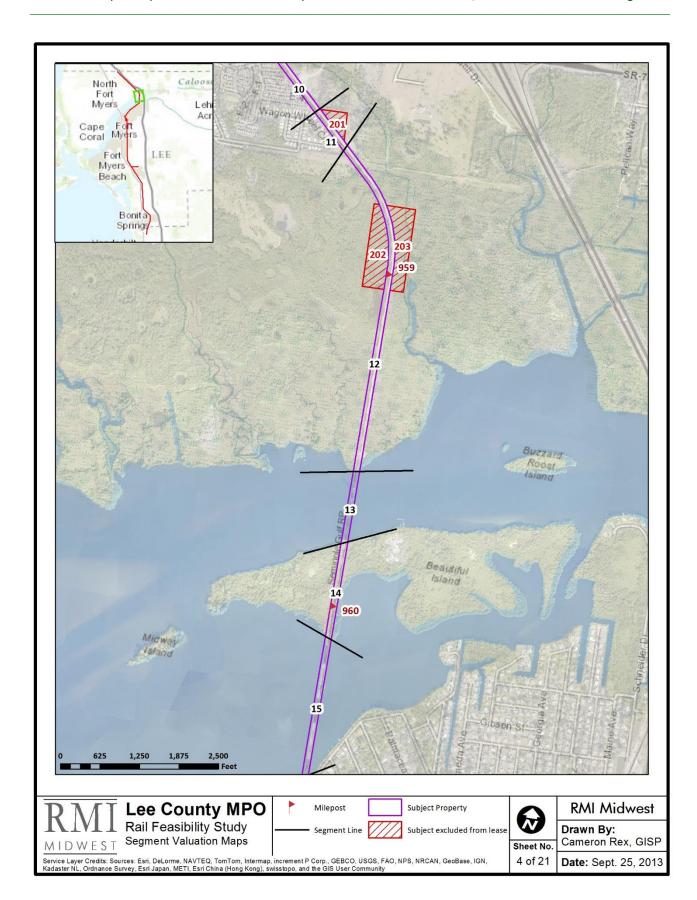
Charles W. (Sandy) Rex III, MAI
Florida State Certified General Appraiser No. 0000143

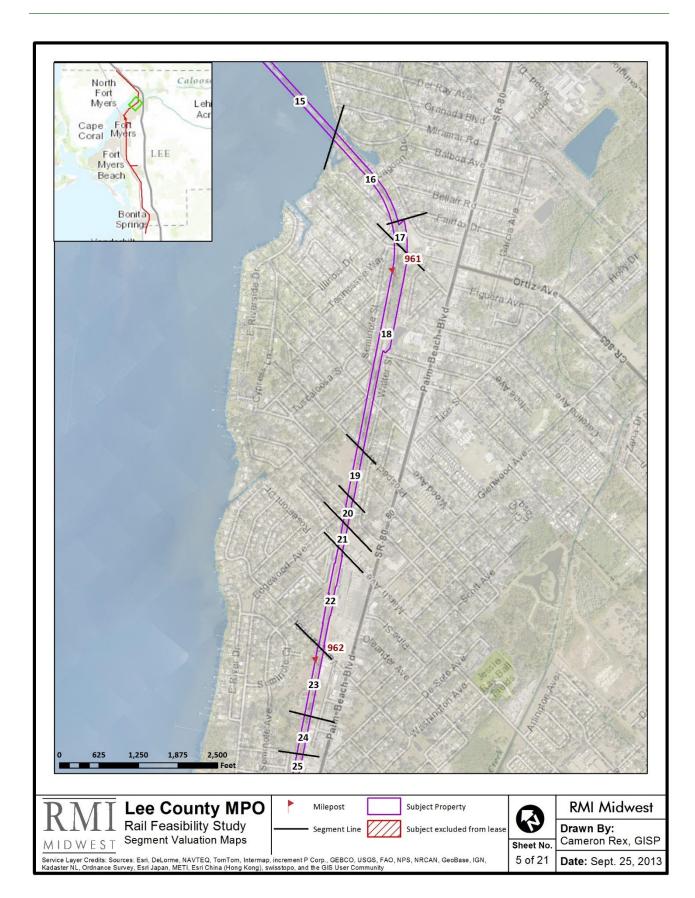
Appendix A Segment Maps

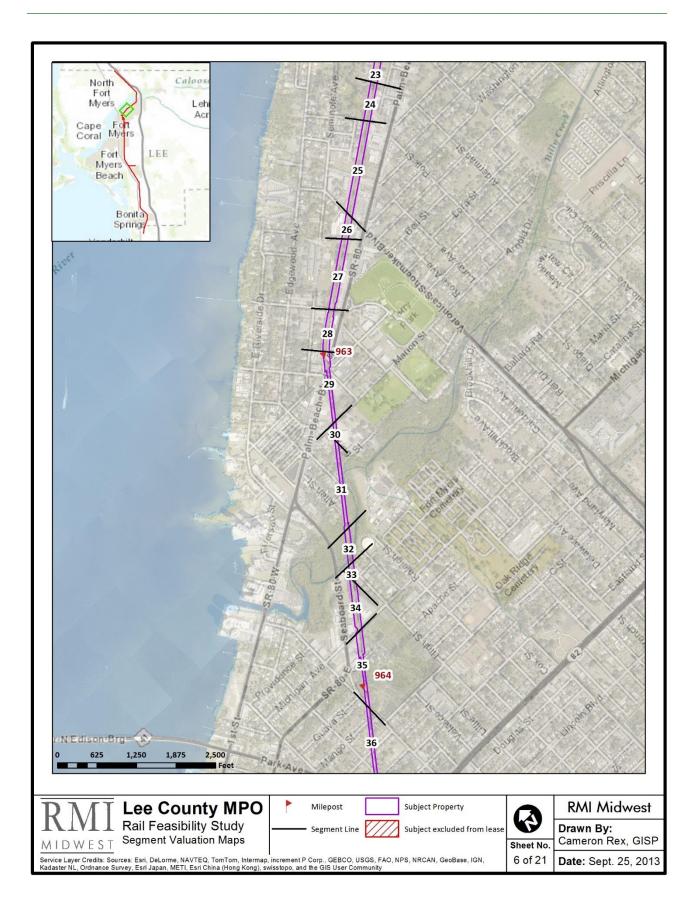


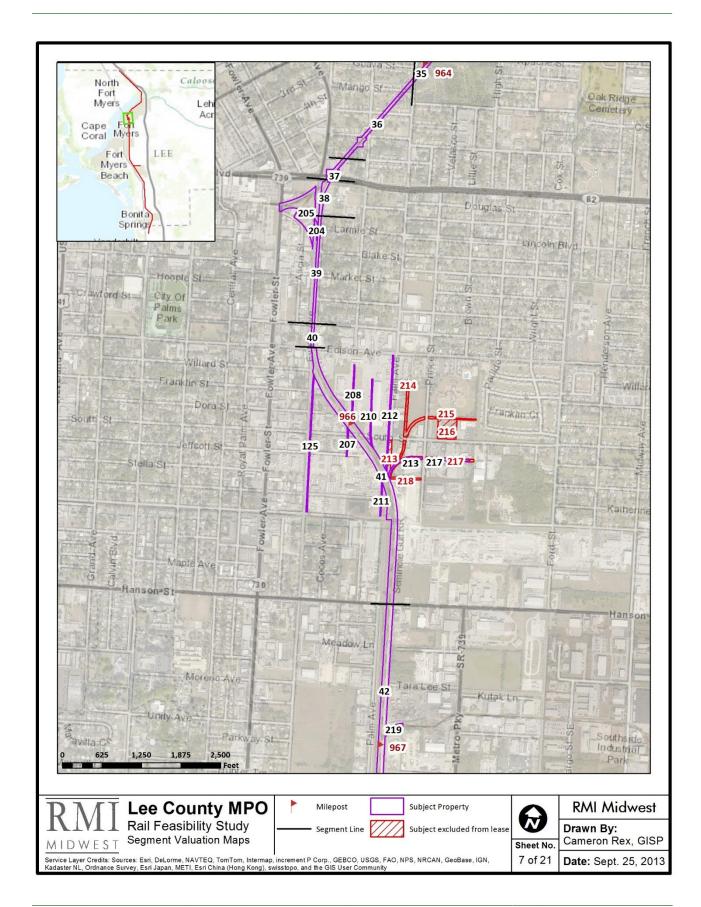


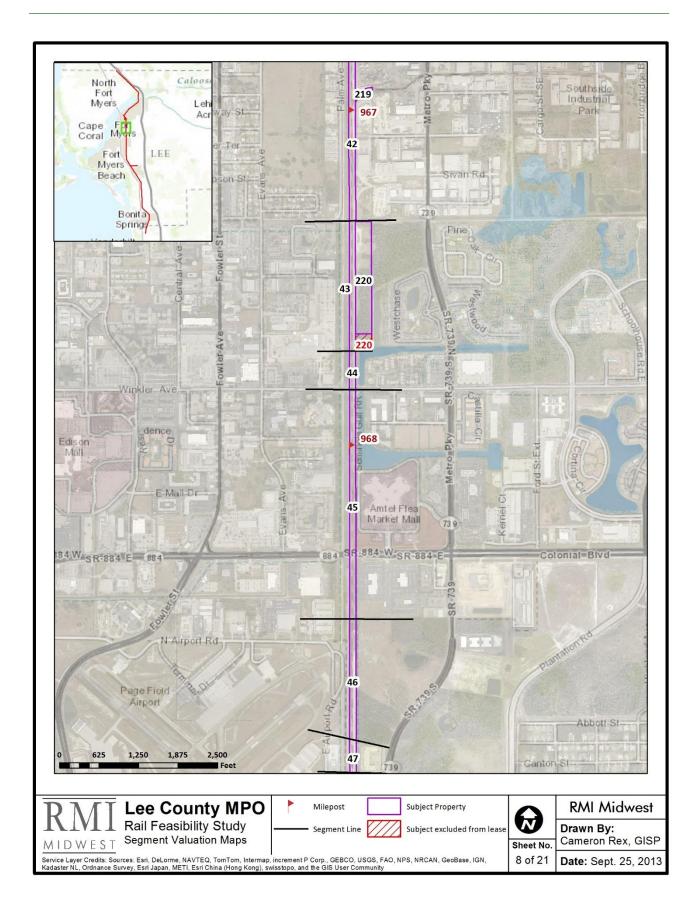


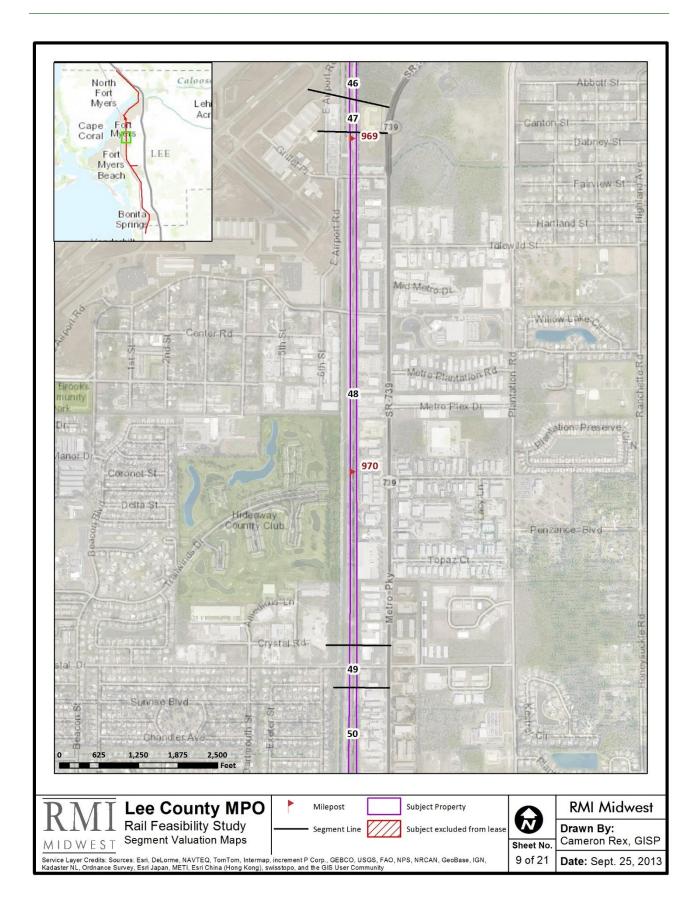


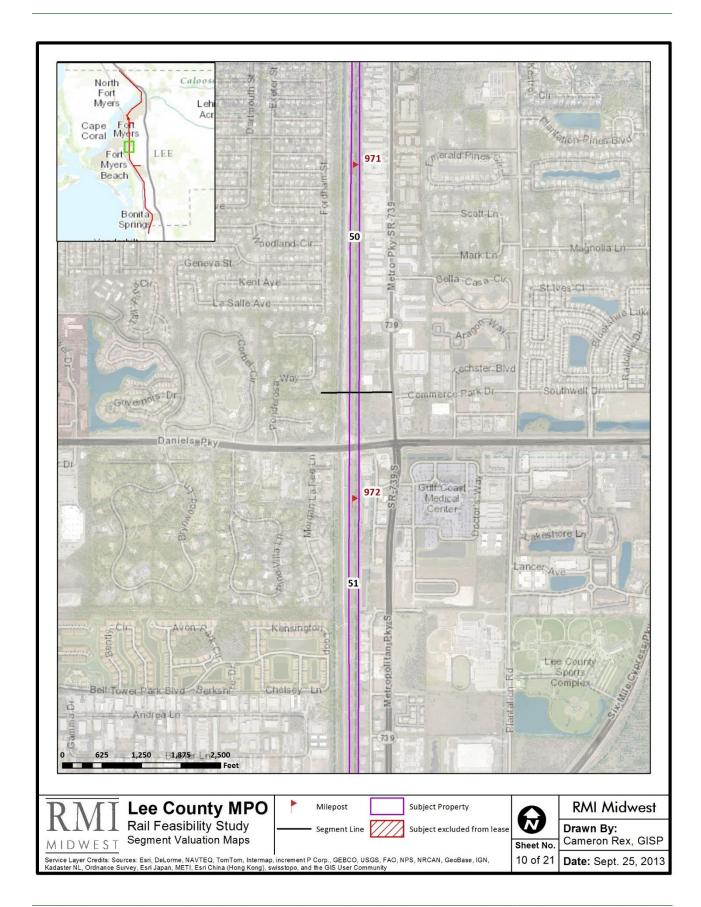


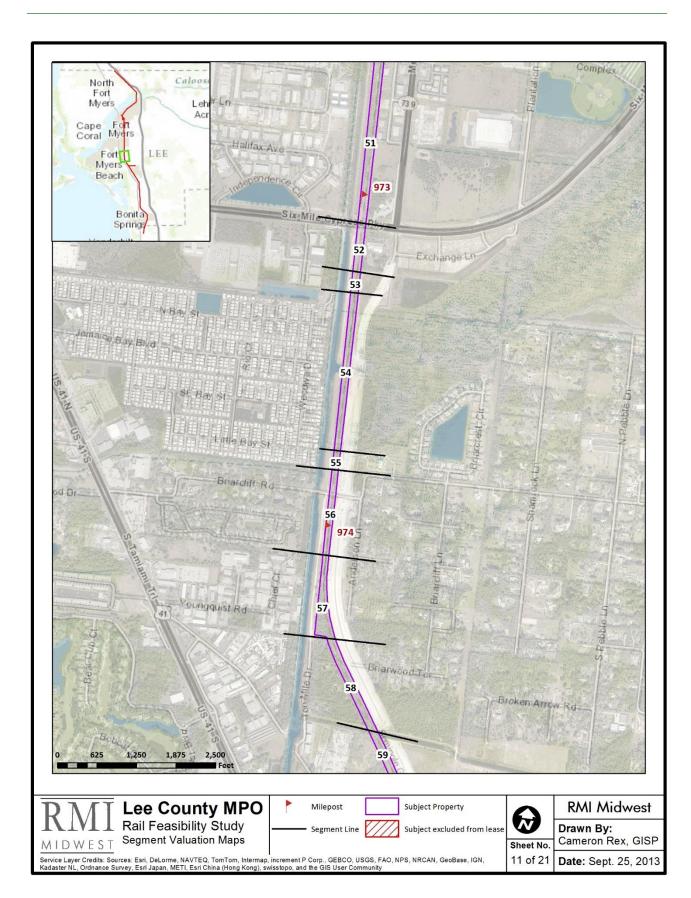


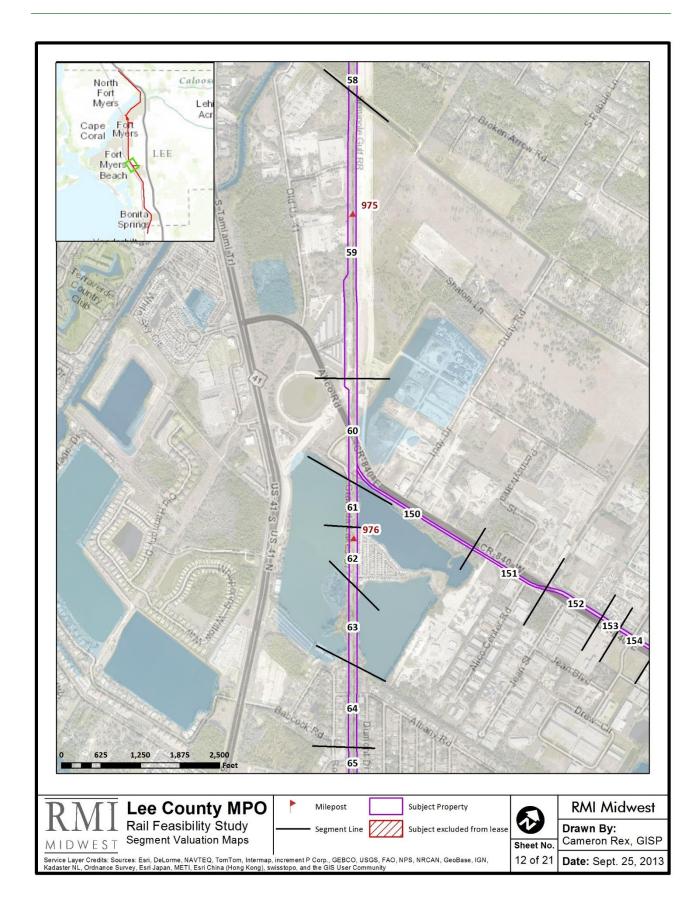


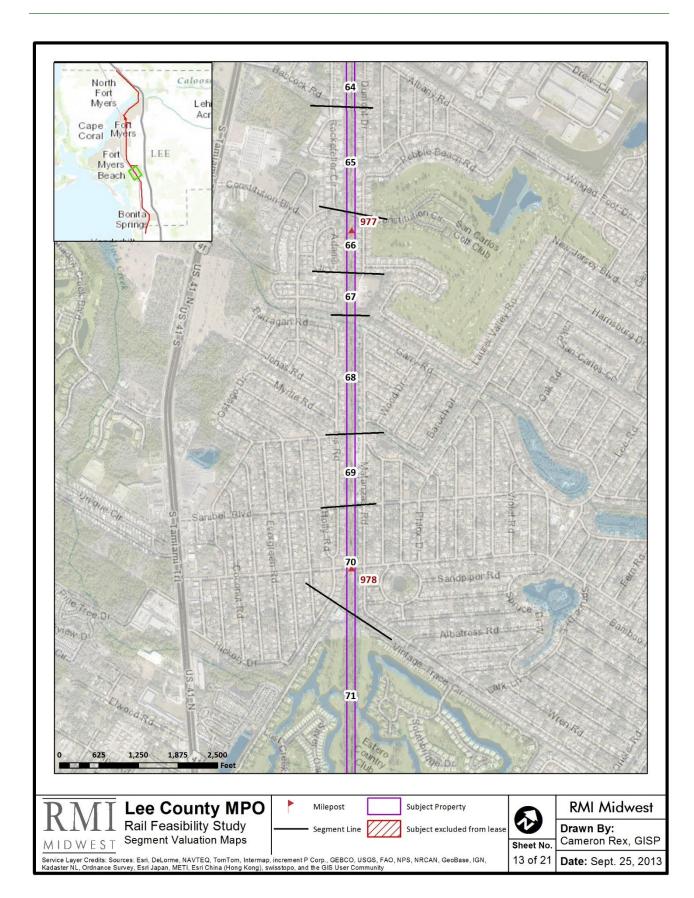


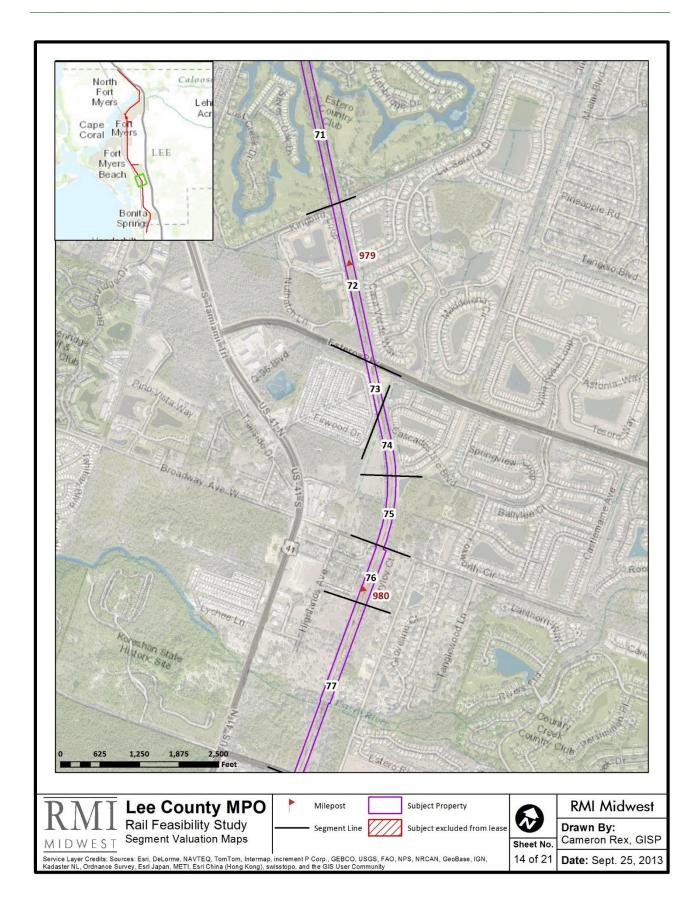


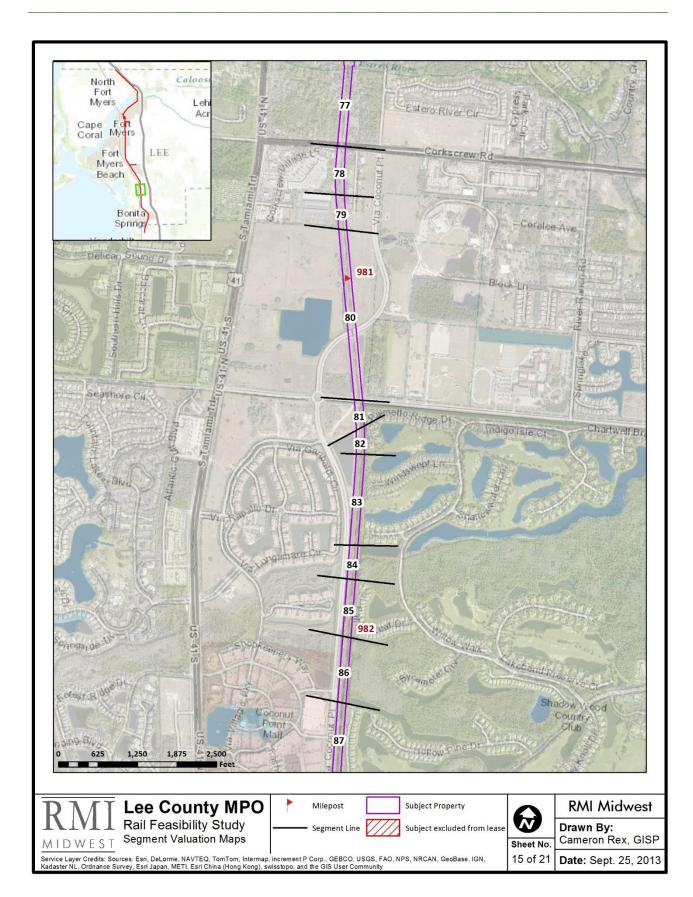


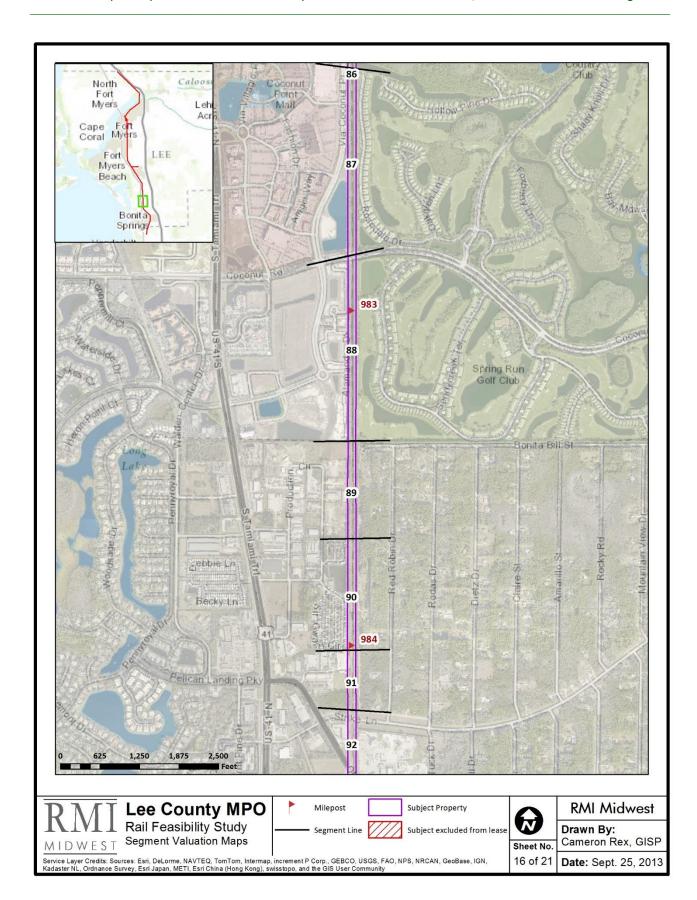


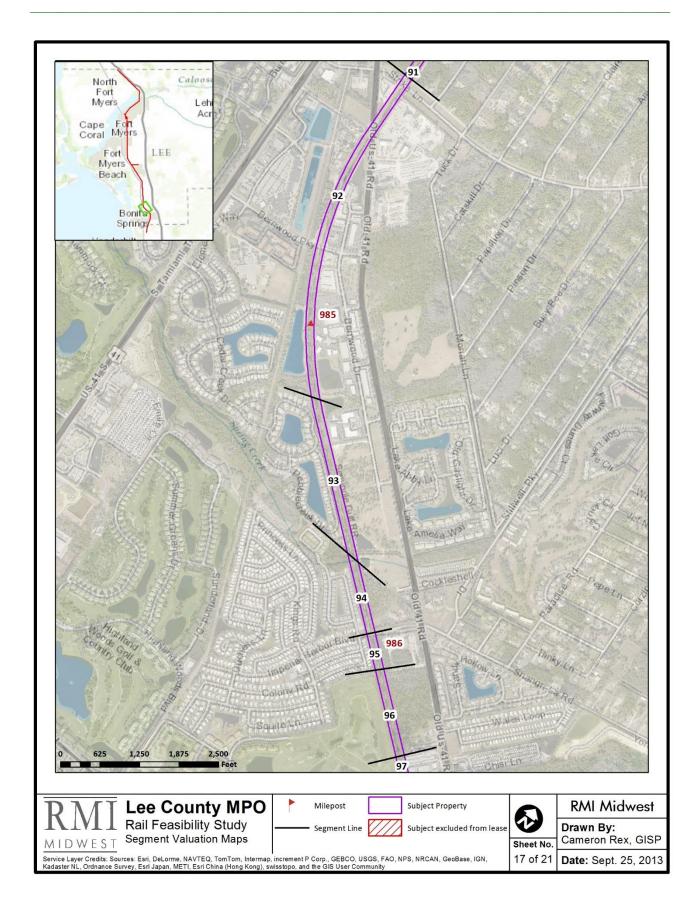


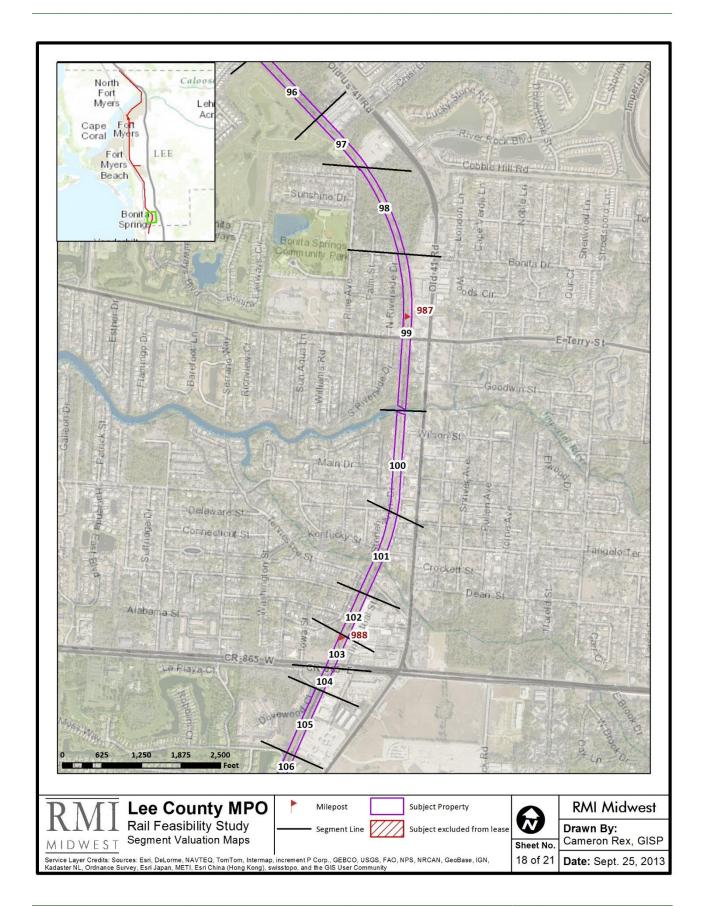


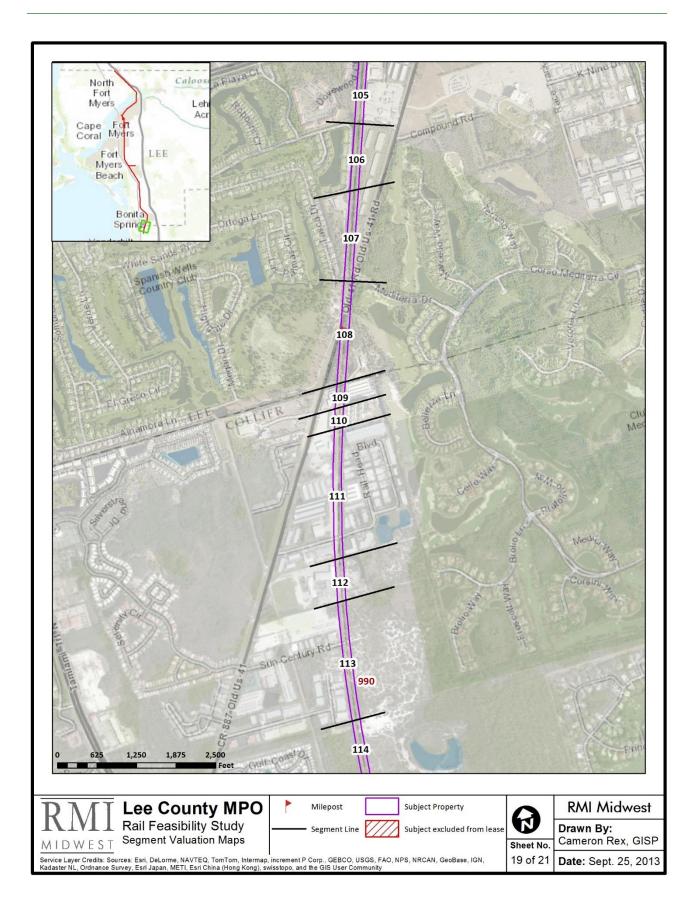


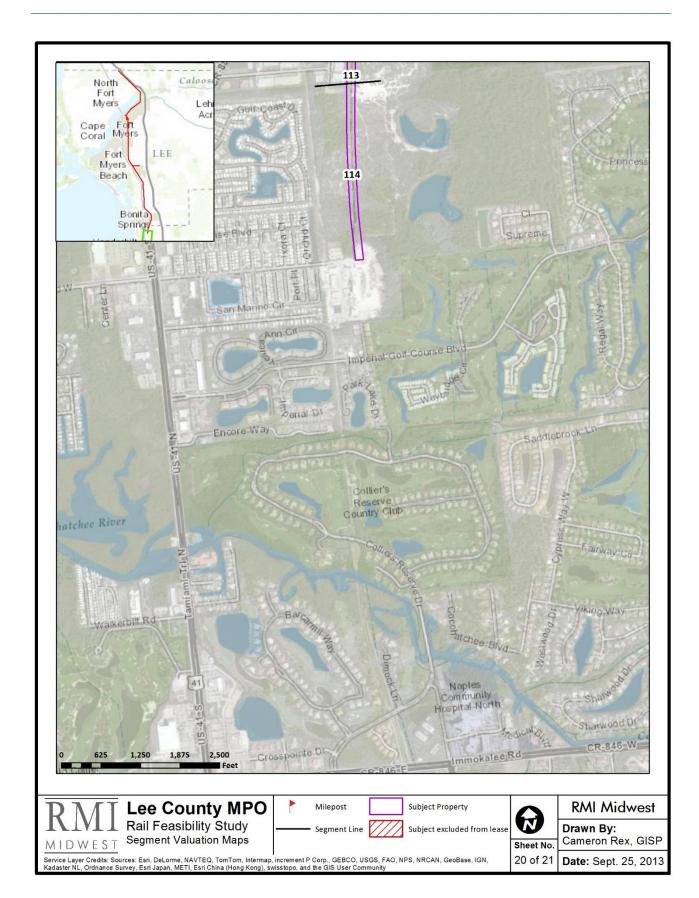


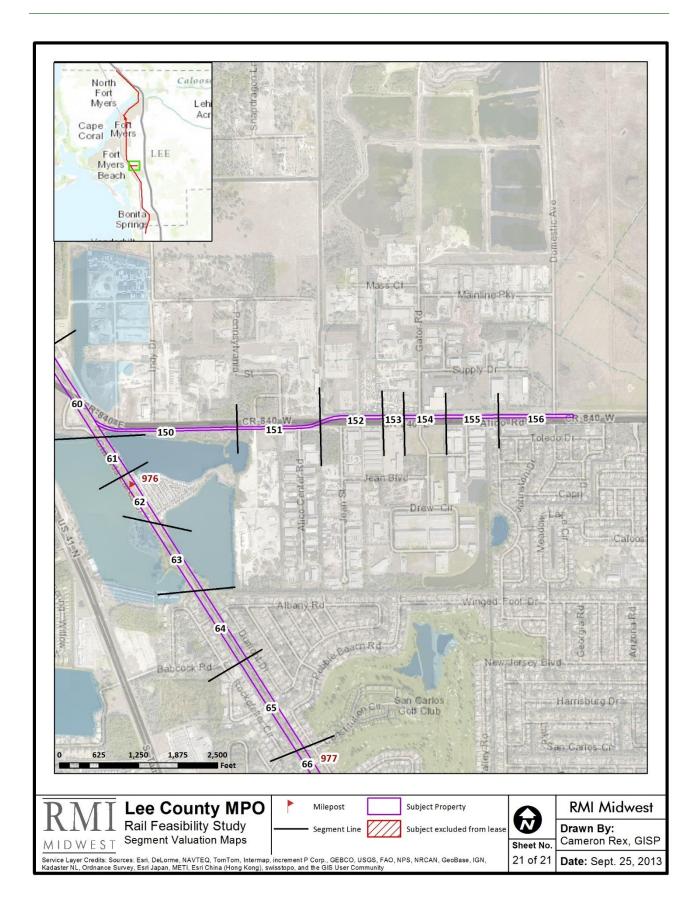












Appendix B Improvement Valuation Tables

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Poor Ties	25.73	3,168	81,510	\$	56.00 \$ 4,564,560	\$	228,228	\$	342,342	\$	456,456	\$	5,591,586	75%	\$	4,193,690	Ş	1,397,897
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25,165 34 40 15 115 RRM 46.200 23,000 69 200 3.460 5 190 6 920 84,770 19 67% 16 670 68 100 35 39 10 RBM 4,650 75,950 115 7 \$ 42,000 20,000 62,000 3,100 6,200 19.67% 14,936 61,014 36 37 10 RBM 42,000 20,000 62,000 4,650 75,950 19.67% 14,936 61,014 115 3,100 6,200 37 10 32 115 RBM 46,200 23,000 69,200 3,460 5,190 6,920 84,770 66.87% 56,683 28,087 38 35 10 100 RRM 66 \$ 42,000 20,000 62,000 3,100 4,650 6,200 75,950 90.04% 68,383 7,567 39 34 10 100 RBM 27 \$ 46,200 23.000 69.200 3.460 5.190 6.920 84.770 60.81% 51.549 33.221 40 62,000 3,100 33 10 RBM 68 42,000 20,000 4,650 6,200 75,950 90.81% 68,968 6,982 100 32 RBM 42,000 20,000 62,000 3,100 4,650 6,200 75,950 90.04% 68,383 7,567 42 31 10 100 RBM 45 \$ 46,200 23,000 69,200 3,460 5,190 6,920 84,770 78.52% 66,559 18,211 43 30 29 10 100 RBM 40 \$ 42 000 20,000 62 000 3.100 4 650 6.200 75.950 74 57% \$ 56 633 19 317 44 RBM 42,000 20,000 62,000 4,650 6,200 75,950 74.57% 56,633 10 100 40 3,100 19,317 45 28 10 46,200 23,000 69,200 3,460 5,190 6,920 84,770 63,210 21,560 46 27 10 RRM 40 46,200 23,000 69,200 3,460 5,190 6,920 84,770 74.57% 63,210 21,560 100 47 26 10 100 RBM 45 46.200 23,000 69.200 3,460 5.190 6.920 84,770 78.52% 66.559 18.211 48 83 10 100 RBM 34 42,000 20,000 62,000 3,100 4,650 6,200 75,950 68.96% 52,378 23,572 49 84 10 100 RBM 34 42,000 20,000 62,000 3,100 4,650 6,200 75,950 68.96% 52.378 23,572 50 10 68.96% 23,572 100 RBM 42,000 20,000 62,000 3,100 4,650 6,200 75,950 52,378 56 \$ 56 \$ 51 52 100 RBM 42,000 20,000 62,000 3,100 4,650 6,200 75,950 85.44% 64.891 11,059 RBM 46,200 5.190 84.770 85.44% 100 23.000 69.200 3.460 6.920 72,426 12.344 53 RBM 69,200 3,460 5,190 85.44% 72,426 12,344 100 56 46,200 23,000 6,920 84,770 54 46,200 3,460 84,770 85.44% 72,426 12,344 RBM 23,000 69,200 5,190 6,920 55 56 8 100 RRM 56 46.200 23.000 69.200 3.460 5.190 6.920 84,770 85 44% 72,426 12.344 56 S 100 **RBM** 46.200 23.000 69.200 3.460 5.190 6.920 84,770 85.44% 72,426 12.344 57 RBM 56 \$ 3,460 5,190 85.44% 12,344 46,200 23,000 69,200 6,920 84,770 72,426 8 100 58 100 RBM 42,000 20,000 62,000 3,100 4,650 6,200 75,950 85.44% 64,891 11,059 59 10 RBM 42,000 20,000 62,000 3,100 4,650 6,200 75,950 5.70% 4,330 71,620 100 60 100 SMSG 42.000 20.000 62.000 3.100 4.650 6.200 75.950 5.70% 4.330 71.620 61 10 115 RBM 46,200 23,000 69,200 3,460 5,190 6,920 84,770 5.70% 4,833 79,937 \$ 2,799,300 \$ 1,352,000 \$ 4,151,300 3,332,102 \$ 1,753,241 5,085,343

Crossing Valuation Signal Surface Total Physical Depreciated material reproducti reproduction materia Direct Physical Crossing cost Mobilization Engineering Contingencie deterioration nam SUN CENTURY RD 362 416 778 953 477 477 \$ 58 50% INDUSTRIAL PARK RD 362 6.500 6.862 343 515 686 8 406 50% 4 203 4 203 RAIL HEAD BLVD 209,263 10,500 97,103 10,463 15,695 20,926 256,347 128,174 128,174 101,660 \$ \$ 50% 3,407 3,407 PERFORMANCE WAY 5,562 278 417 50% 362 5,200 556 6,813 CHANNEL THIRTY DR 6,500 6,862 343 686 8,406 50% 4,203 4,203 362 515 OLD 41 RD 139 900 29 900 97 103 \$ 266,903 13 345 20.018 26 690 326,956 50% 163,478 163,478 BONITA BEACH RD (CR 865) 15.745 385,749 171.794 46.000 97,103 314,897 23,617 31,490 50% 192,875 192,875 KENTUCKY ST 185,693 18,569 113.737 83.390 5.200 97.103 9,285 13,927 227,474 50% 113.737 PENNSYLVANIA AVE 101,660 32,000 97,103 230,763 11,538 17,307 23,076 282,684 50% 141,342 141,342 9,600 747 PEDESTRIAN 9,962 996 12,203 50% 6,102 362 498 6,102 97 103 STRIKE I N 101 660 6 500 \$ 205 263 10 263 15 395 20 526 251 447 50% \$ 125,724 125 724 BERNWOOD PKWY 166,232 9,000 97,103 272,335 13,617 20,425 27,234 333,611 166,806 166,806 50% IMPERIAL HARBOR BLVD 83,390 6,500 186,993 14,024 18,699 229,066 114,533 114,533 97,103 9,350 50% W TERRY ST 101,660 10,800 97,103 209,563 10,478 15,717 20,956 256,714 50% 128,357 128,357 OLD 41 RD 188.614 75.000 97.103 360,717 18.036 27.054 36,072 441,879 50% 220,940 220.940 COCONUT RD 162.282 37,500 97.103 296.885 14.844 22,266 29.689 363.684 50% 181.842 181.842 WILLIAMS RD 101,660 17,500 97,103 216,263 10,813 16,220 21,626 264,922 132,461 132.461 50% VIA COCONUT PT 166,232 27,000 97,103 290,335 14,517 21,775 29,034 355,661 50% 177,831 177,831 31,428 CORKSCREW RD (CR 850) 182,179 35,000 97,103 314,282 15,714 23,571 384,995 50% 192,498 192,498 BROADWAY AVE B 101.660 10.000 97.103 208.763 10.438 15 657 20.876 255.734 50% 127.867 127.867 ESTERO PKWY 171.794 50.000 97,103 318.897 15.945 23.917 31.890 390.649 50% \$ 195.325 195.325 VINTAGE TRACE CIR 362 6,500 6,862 343 515 686 8,406 50% 4,203 4,203 GOLF CART 3,900 4,262 426 5,221 50% 2,611 2.611 SAN CARLOS BLVD 101,660 17,500 97,103 216,263 10,813 16,220 21,626 264,922 132,461 132,461 50% SANIBEL BLVD 101.660 17.500 97.103 216.263 10.813 16.220 21.626 264.922 50% 132.461 132,461 CONSTITUTION CIR 218,763 267.984 101,660 20,000 10.938 16,407 21.876 \$ 133,992 133.992 97.103 50% GRANADA LAKES DE 362 6,500 6,862 343 515 686 8,406 50% 4,203 4,203 97,103 427,729 21,386 42,773 523,968 261,984 261,984 ALICO RD (CR 840) 198,126 132,500 32,080 BRIARCHEE RD 101,660 5,200 97,103 203,963 10,198 15,297 20,396 249,854 50% 124,927 124,927 SIX MILE CYPRESS PKWY 262.698 47,500 97.103 407.301 20.365 30.548 40.730 498.944 50% 249.472 249.472 264,310 52,500 413,913 20,696 31,043 507,043 DANIELS PKWY 97,103 41,391 50% 253,522 253,522 CRYSTAL DR 171,794 27,500 97,103 296,397 14,820 22,230 29,640 363,087 50% 181,544 181,544 10,500 DANLEY DR 166,232 97,103 273,835 13,692 20,538 27,384 335,449 167,725 50% 167,725 LANDING VIEW RD 101,660 12,500 97,103 211,263 10,563 15,845 21,126 258,797 50% \$ 129,399 129,399 COLONIAL BLVD (SR 884) 171.794 26,000 97.103 294.897 14.745 22.117 29,490 361,249 50% 180,625 180.625 WINKLER AVE 25,500 320,729 32,073 196,447 196,447 198,126 97,103 16,036 24,055 392,893 50% HANSON ST (SR 739) 171,794 12,000 97,103 280,897 14,045 21,067 28,090 344,099 50% 172,050 172,050 SOUTH ST 166,232 25,000 97,103 288,335 14,417 21,625 28,834 353,211 176,606 176,606 50% EDISON AVE 182.179 30.000 97.103 309.282 15.464 23.196 30.928 378.870 50% \$ 189,435 189,435 15,204 **EVANS AVE** 131,971 75,000 97,103 304,074 22,806 30,407 372,491 50% 186,246 186,246 DR MARTIN LUTHER KING BLVD 203,688 62,500 97,103 363,291 18,165 27,247 36,329 445,032 50% 222,516 222,516 LEMON ST 101,660 7,800 97,103 206,563 10,328 15,492 20,656 253,039 50% 126,520 126,520 CRANFORD ST 101.660 27,500 97.103 226,263 11.313 16,970 22,626 277.172 50% \$ 138.586 138,586 LIME ST 362 10.400 10.762 538 807 1.076 13.183 50% 6 592 6 592 MANGO ST 101,660 97,103 9,100 207,863 10,393 15,590 20,786 254,632 127,316 127,316 50% PALM AVE 171,794 27,500 97,103 296,397 14,820 22,230 29,640 363,087 50% 181,544 181,544 SECOND ST 362 3,900 4,262 213 320 426 5,221 50% 2,611 2,611 MICHIGAN AVE 171.794 20,000 97,103 288 897 14,445 21 667 28 890 353,899 50% 176.950 176.950 E ST 362 20,800 21,162 1,058 1,587 2,116 25,923 50% 12,962 12,962 MARION ST 171,794 97,103 15,000 283,897 14,195 21,292 28,390 347,774 173,887 173,887 50% PALM BEACH BLVD (SR 80) 253,119 73,500 423,722 31,779 42,372 519,059 50% 259,530 259,530 TARPON ST 101,660 35,000 97,103 233,763 11,688 17.532 23.376 286,359 50% 143,180 143,180 VERONICA S. SHOFMAKER BLVD. 139 900 22.500 97.103 259.503 12 975 19.463 25 950 317,891 50% 158 946 158 946 VAN BUREN ST 139,900 17,500 254,503 12,725 19,088 25,450 311,766 \$ 155.883 97,103 50% 155.883 16,595 MARSH AVE 101,660 22,500 97,103 221,263 11,063 22,126 271,047 50% 135,524 135,524 PROSPECT AVE 83,390 10,000 97,103 190,493 9,525 14,287 19,049 233,354 116,677 116,677 NEW YORK DR 83,390 10.500 97,103 190,993 9,550 14.324 19.099 233.966 50% \$ 116.983 116.983 ROYAL PALM PARK RD 83,390 6,500 97.103 186,993 9.350 14.024 18,699 229,066 50% 114.533 114,533 BAYSHORE RD (SR 78) 262,698 85,000 97,103 444,801 22,240 33,360 44,480 544,881 50% 272,441 272,441 PRIVATE 101,660 5,200 97,103 203,963 10,198 15,297 20,396 249,854 124,927 124,927 50% FOWLER ST 166,232 20,000 97,103 283,335 14,167 21,250 28,334 347,086 50% 173,543 173,543 PRIVATE 362 7.800 8 162 408 612 816 9 998 50% 4.999 4 999 DORA ST 362 10,400 10.762 538 807 1.076 13.183 50% 6.592 6.592 SOUTH ST 101,660 10,400 97,103 209,163 10,458 15,687 256,224 50% 128,112 128,112 \$ 20,916 JEFFCOT ST 10,400 10,762 1,076 13,183 50% 6,592 6,592 KATHARINE ST 362 10,400 10,762 538 807 1,076 13,183 6,592 50% 6,592 SOUTH ST 362 9.100 9.462 473 710 946 11.591 50% 5.796 5.796 PRINCE ST 6.862 343 515 4.203 362 6.500 686 8,406 50% 4.203 METRO PKWY (SR 739) 101,660 13,500 97,103 212,263 10,613 15,920 21,226 260,022 50% 130,011 130,011 CARGO RD 15,600 15,962 1,197 1,596 19,553 9,777 9,777 PRIVATE 362 3,900 4,262 213 320 426 5,221 50% 2,611 2,611 WORK DR 362 6.500 6.862 343 515 686 8.406 50% 4.203 4.203 2.442 122 2.991 PRIVATE 362 2.080 183 244 50% 1.496 1.496 21,636 ALICO RD (CR 840) 137,500 97.103 432,729 32,455 43,273 530,093 50% 265,047 265,047 198.126 \$ PRIVATE 362 3,900 4,262 213 320 426 5,221 50% 2,611 2,611 GATOR RD 101.660 16.500 97.103 215.263 10,763 16,145 21,526 263.697 50% 131.849 131 849 \$ \$ 18 108 432 9.054.216 Appendix C Bibliography

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